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# Summary

The Kinnell Group of companies comprises of six entities, each performing different but complimentary roles related primarily to the provision and administration of insurance backed guarantees. The regulatory Group for Solvency II (SII) purposes comprises of Kinnell Holdings Limited (hereafter referred as KHL) and Guarantee Protection Insurance Limited (hereafter referred to as GPI). This report has been produced in relation to the regulatory Group for SII purposes and comprises of KHL and GPI (hereafter referred to as KH SII Group).

GPI is wholly owned by KHL and is the only active insurer within the Kinnell Group. In addition to GPI, two more Kinnell Group companies undertake regulated financial activities: Warranty Services Limited (WSL) and Kinnell Corporate Limited (KCL), and both are authorised and regulated by the FCA. The Kinnell Group has applied direction<sup>1</sup> from the PRA by way of a waiver to exclude all other subsidiaries from Group Supervision, apart from GPI.

The purpose of this report - titled the Group Solvency & Financial Condition Report (SFCR) - is to satisfy the public disclosure requirements under the SII Directive.

The elements of required disclosure relate to business performance, governance, risk profile, solvency, and capital management.

During the reporting period there have been several key new and continuing developments in the following areas:

#### Potential Acquisition

The majority shareholder entered into a Sale and Purchase agreement on 22/10/2019 in respect of the shares in Kinnell Holdings Limited; which required certain conditions precedent to be met prior to completion including (as the Group includes regulated entities) the acquirer's submission of a change in control notification to the regulators; and the subsequent approval of that notification.

It is understood that the regulators gave their approval of the acquirer's notification on or around 14/04/2021; with the seller and acquirer working towards agreeing a completion date.

# · New line of business

In 2020, GPI was presented with the opportunity to enter into a new agreement with a broker, and underwrite a caravan insurance book of business. In December 2020 the company signed a contract to write caravan owners property damage insurance and began writing the business in March 2021.

## Material reinsurance contract

On the 30<sup>th</sup> June 2020, the Group Management Board (GMB) took the decision not to commute the Loss Portfolio Transfer and Adverse Development Cover insurance contract at that option date but to allow the treaty to run on indefinitely. The contract covers all business written in the period 1<sup>st</sup> January 2003 to 31<sup>st</sup> December 2019 and offers protection to the claims costs occurring from these policies. This resultant risk transfer also provides a material beneficial reduction in capital requirement in relation to these policies.

In 2020, GPI entered into a new reinsurance contract for Catastrophe risk cover for the new line of business noted above which resulted in an outward reinsurance premium of £118,775. This premium is to be paid in instalments with the first of £59,378 being paid in December

Direction given by PRA 1<sup>st</sup> January 2021 under section 138A of the Financial Services and Markets Act 2000

2020 and a deferred balance has been recorded. The premium is spread over the 13-month life of the contract on a straight-line basis.

#### COVID-19 pandemic

From March 2020 the COVID-19 pandemic began to impact the UK economy and business environment. The UK lockdown commencing 23 March 2020 resulted in the business successfully moving to a remote working environment model for the remainder of the year. An exercise has been undertaken in the business which evidences that the control environment is being maintained in COVID-19 circumstances and has been adapted as necessary given remote working and the unusual business circumstances the UK is facing.

Financial and operational risks have been modelled in order to assess the solvency position under relevant stresses. The KH SII Group expects to continue to meet its solvency and capital requirements as required by current laws and regulations. The impact of COVID-19 continues, where appropriate, it has been incorporated into the risk profile and into future performance. Further information relating to the COVID-19 pandemic is included within sections A, B, C, D and E of the report.

Beyond the developments listed above there have been no material changes to the KH SII Group's business and performance, system of governance, risk profile, valuation for solvency purposes and capital management, and an executive summary of the document is detailed below:

## Key Elements and drivers of the business

GPI is wholly owned by KHL and is the only insurer within the Kinnell Group.

GPI is a specialist underwriter which retains experience and expertise in the provision of long-term Insurance Backed Guarantees (IBGs) for construction and related work, with a historic niche in timber treatment, damp proofing, roofing, and double glazing. New lines of business with additional work types and term were considered and in December 2020 the Company signed a contract to write caravan owners' property damage insurance.

The Kinnell Group's risk appetite is aligned to retain focus around driving consolidation and concentration on the core business activities as described above, while seeking opportunities to diversify the book where appropriate.

The Kinnell Group continues to embed appropriate and proportionate strategic values and culture to support corporate governance and prudent risk management.

# **Underwriting Performance**

Material Class of Business	100% Miscellaneous Financial Loss			
Geographical Split of Business	100% UK & Ireland	100% UK & Ireland		
	2020 (£m)	2019 (£m)		
Gross Written Premium	3.33	3.34		
Technical Provisions	19.99	19.67		
Movement in UPR	0.58	0.43		
Claims Paid and Incurred	2.85	2.45		
Operating Expenses	1.47	1.29		
Expenses as a % of Premium	44%	39%		

Investment Performance 2020 (£m)	Net Investment Income	Net Investment Expense	Net Realised Gains and Losses	Changes in fair value	Revaluation of Property	Net Investment Result
Managed Funds						
Government Bonds	213,900	-	-	130,677	-	344,577
Corporate Bonds	208,444	-	(222,558)	83,212	-	69,098
Loans and Receivables	8,174	-	-	-	-	8,174
Investment in Subsidiary	1,050,000	-	-	-	-	1,050,000
Cash and Cash Equivalents	12,595	(9,284)	-	-	-	3,311
Investment Property	-	-	-	-	10,000	10,000
Other Investment Income	9,000	-	-	-	-	9,000
	1,502,113	(9,284)	(222,558)	213,889	10,000	1,494,160

Investment Performance	Net Investment	Net Investment	Net Realised	Changes in fair value	Revaluation of Property	Net Investment
2019 (£m)	Income	Expense	Gains and Losses	,		Result
Managed Funds						
Government Bonds	255,974	-	(96,007)	18,783	-	178,750
Corporate Bonds	212,344	-	(48,022)	181,625	-	345,947
Loans and Receivables	17,804	-	-	-	-	17,804
Investment in Subsidiary	750,000	-	-	-	-	750,000
Cash and Cash Equivalents	19,666	(2,872)	-	-	-	16,794
Investment Property	-	-	-	-	-	-
Other Investment Income	14,336	-	-		-	14,336
	1,270,124	(2,872)	(144,029)	200,408	-	1,323,631

#### Key Elements of the Governance System

KH SII Group is subject to the Senior Managers & Certification Regime (SMCR) which is a regulatory framework that came into force on 12th December 2018. The regime reflects the regulators' intention to align regulation of insurance with the banking supervision rules, with its primary purpose to strengthen accountability and governance, and ensure that Senior Insurance Managers conduct themselves with honesty, integrity, and skill.

GPI is part of the Kinnell Group of six companies, and due to the size, scale, and complimentary nature of the businesses the Kinnell Group has adopted a holistic, integrated approach to the implementation of its governance, risk, and compliance frameworks. To achieve this the Group has established a unitary operating board structure - the Group Management Board (GMB).

The GMB has delegated authority from each of the individual entity boards within the Kinnell Group. The current governance structure ensures that Directors approved under the Senior Managers & Certification Regime with relevant control functions effectively have authority over the whole of the Kinnell Group.

The GMB is made up of 8 Members:

- Non-Executive Chairman Jeremy Brettell
- Non-Executive Director Paul Wakefield
- Non- Executive Director- Graham Singleton
- Non-Executive Director Jon Vanstone (WSL)
- Chief Executive Officer Andrew Page
- · Interim Chief Financial Officer Carol Ritchie
- Group Head of Finance Fiona Ross (Maternity Leave from May 2020 to March 2021)
- Operations Director Jay Frew

The corporate governance structure has been designed to include at least two Independent Non-Executive Directors as members of the GMB, and this is to ensure effective, independent oversight and challenge, and to prevent any one individual director having unfettered powers of decision.

The GMB is supported by a number of sub-committees at both board and executive management level, namely:

- The Nomination and Remuneration Committees (Subcommittee)
- The Risk Committee (Subcommittee)
- The Audit Committee (Subcommittee)
- The Executive Committee (Executive management committee)
- The Asset and Liability Committee (Executive management committee)
- The Reserving Committee (Executive management committee)

This corporate governance framework has been established to ensure that all entities within the Kinnell Group comply with their relevant regulatory obligations; the GMB has adequate oversight of business activities; and that the Group has defined, transparent and consistent lines of responsibility, and effective processes to identify, manage, monitor and report risks the Group is exposed to. More information on the committee structure can be found in section B.1.

# Key risk areas

Some risk areas are significantly more material in terms of their potential impact to the Kinnell Group, and some further details on each of these have been included below:

#### Macroeconomic Risk

The risk of further economic downturn presents significant threat to the Kinnell Group and could potentially affect profitability in several ways. As the KH SII Group's biggest income stream is from the sale of Insurance Backed Guarantees on home improvement works, the impact of a recession could be fewer people having additional funds to spend on non-essential home improvements. The KH SII Group monitors the social and political landscape, as well as general market conditions to stay ahead of this risk.

An economic downturn may also have an impact on investment returns, which is another key source of income. This risk is heightened due to the increased volatility and uncertainty that the COVID-19 pandemic is having on market conditions. This was and continues to be managed by GPI in a number of ways including weekly meetings with the appointed Investment Managers and bi-weekly Asset and Liability Committees to agree on the Investment Strategy to be followed. The risk to the KH SII Group is also reduced due to the low risk assets in which GPI is investing in (Government and Corporate Bonds.)

## Claims & Reserve Risk

With the long tail nature of our business, we may be exposed to claims arising in a different pattern and magnitude to those assumed in the technical provisions. GPI actively reviews premium and claims reserve provisions, and stressed factors, in both a current and post COVID-19 environment, with appropriate input by key stakeholders and appropriate challenge by the General Management Board. Examples of consideration include consolidation of losses, further adverse conditions related to the COVID pandemic, general economic downturn, and contractor failure rates. The underwriting and claims environment continue to be monitored closely ensuring material movements are reflected, and assumptions adjusted as and when necessary.

#### Regulatory Risk

The KH SII Group operates in a highly regulated environment and we are cognisant of the exposure to potential regulatory action that may be punitive for the business, both financially and reputationally. This risk is mitigated through strong corporate governance and internal control frameworks that monitor our adherence to regulatory obligations, and in particular, our treatment of customers. This is also validated with the maintenance of an open and proactive dialogue with the regulator.

#### Regulatory Risk - Brexit

GPI Ltd does not currently underwrite business in any of the remaining EU27 bloc, however, there is a number of small run-off books in the Republic of Ireland, France, Belgium and the Netherlands. Therefore, in accordance with advice procured in each of those jurisdictions, GPI Ltd shall avail itself of the run-off regimes in those countries to enable it to service claims arising on the relevant policies.

# **Operational Risk**

The Kinnell Group acknowledges that some level of operational risk is inherent in any business operation, however, the business attempts to keep operational risk at the lowest degree possible through application of the governance, risk, and control frameworks, and associated resources. While the Kinnell Group has a certain level of complexity to its structure, it has a relatively static operating environment. Considering the proportionality principle, operational risk is relatively low in relation to our core business activities. Exposure to people, systems and control failures, external fraud, conduct

risk, and IT security/cyber risks are considered within the operational risk management framework to ensure that appropriate focus is maintained to identify significant issues that suggest fundamental control failures and to reduce exposure to future risks.

Due to the COVID-19 pandemic, the Kinnell Group has moved to a remote working business model for all staff. An exercise has been undertaken in the business which evidences that the control environment is being maintained in COVID-19 circumstances and has been adapted as necessary given remote working and the unusual business circumstances the UK is facing.

#### Cyber Risk

The Kinnell Group has a tolerance for risk, allowing it to achieve its business goals and objectives in a manner that is compliant with UK data protection laws and regulations. The Kinnell Group has a low-risk appetite for the loss of its business and customer data and physical information assets. To ensure compliance the Kinnell Group has a robust Risk Management Framework in place, mandatory Cyber Risk training for employees and additionally carries out annual independent IT security audits.

Due to the COVID-19 pandemic, the Kinnell Group has moved to a remote working business model for all staff, this heightens the risk of malware infection. This is being monitored by the Head of IT and reported into the Group Management Board (GMB) on a regular basis to ensure we are not exposed to an unacceptable level of risk which may have a financial impact.

# Solvency II

The Solvency II ('SII') regime has been effective since 1 January 2016 and establishes a new set of EU wide capital requirements, risk management and disclosure standards. The KH SII Group is required to meet a Minimum Capital Requirement ("MCR") and a Solvency Capital Requirement ("SCR"), which is calibrated to seek to ensure a 99.5% confidence of the ability to meet obligations over a 12-month time frame.

The KH SII Group calculates its SCR in accordance with the standard formula prescribed in the SII regulations.

The KH SII Group has met the key deliverable requirements of the PRA. The Own Risk and Solvency Assessment ("ORSA") was submitted in November 2020. Quantitative Reporting Templates ("QRTs") have been submitted to the PRA for all quarters in 2020. All submissions were made before the last submission dates.

#### Solvency Ratio

#### KH SII Group

At the 31<sup>st</sup> December 2020 KH SII Group had total own funds of £9.31m. These are split between Tier 1 and Tier 3.

The own funds supported the KH SII Group Solvency Capital Requirement of £ 7.38m resulting in a ratio of eligible funds to meet the SCR of 126% and a surplus of £1.93m.

KH SII Group Solvency Capital Requirement (SCR)	31 December	31 December
	2020	2019
	(£)	(£)
Solvency Capital Requirement	7,376,421	6,939,425
Surplus	1,929,420	2,072,952
Ratio of Eligible Own Funds to SCR	126%	130%

KH SII Group Own Funds	31 December	31 December
	2020	2019
	(£)	(£)
Own Funds – Tier 1	8,852,235	8,663,685
Own Funds – Tier 3	453,606	348,692
	9,305,841	9,012,377

#### GPI Solo

At the 31<sup>st</sup> December 2020 GPI had total own funds of £10.14m. These are split between Tier 1 and Tier 3.

The own funds supported the Solvency Capital Requirement of £7.37 resulting in a ratio of eligible funds to meet the SCR of 138% and a surplus of £2.77m. The Minimum Capital Requirement (MCR), a minimum level below which the amount of financial resources should not fall, was £2.55m resulting in a ratio of eligible funds to meet the MCR of 380%.

As communicated to the PRA on the 11<sup>th</sup> November 2020, in order to align GPI and Group solvency coverage ratios and to reduce intercompany loans, the GMB approved a series of intercompany dividends and transactions across group companies. These intercompany transactions included GPI Ltd paying an interim dividend of £1.8m to its holding company Kinnell Holdings Limited (KHL), and receiving an interim dividend from its subsidiary Warranty Services Limited (WSL) of £1.05m, which when combined have reduced the solvency by £0.75m and the solvency coverage ratio by 11%. No dividends have been distributed outside of the Group. The solvency coverage ratio remains at a satisfactory level to meet strategic business needs and is in excess of the current GMB approved risk appetite.

Solvency Capital Requirement (SCR)	31 December	31 December
	2020	2019
	(£)	(£)
Solvency Capital Requirement	7,371,669	6,936,576
Surplus	2,771,599	4,744,858
Ratio of Eligible Own Funds to SCR	138%	168%

Own Funds	31 December	31 December
	2020	2019
	(£)	(£)
Own Funds – Tier 1	9,689,685	11,332,765
Own Funds – Tier 3	453,583	348,669
	10,143,268	11,681,434

Information on any non-compliance with the Minimum Capital Requirement (MCR) or SCR During the full reporting period GPI was compliant with its MCR.

# A. Business and Performance

## A.1 Business

The Kinnell Group of companies comprises of six entities, each performing different but complimentary roles within the same sector. The regulatory Group for Solvency II (SII) purposes comprises of Kinnell Holdings Limited (hereafter referred to as KHL) and Guarantee Protection Insurance Limited (hereafter referred to as GPI). This report has been produced in relation to the regulatory Group for SII purposes and comprises of KHL and GPI (hereafter referred to as KH SII Group).

GPI is wholly owned by KHL and is the only active insurer within the Kinnell Group. In addition to GPI, two more Kinnell Group companies undertake regulated financial activities: Warranty Services Limited (WSL) and Kinnell Corporate (KCL), and both are authorised and regulated by the FCA. The Kinnell Group has applied direction<sup>2</sup> from the PRA by way of a waiver to exclude all other subsidiaries from Group Supervision, apart from GPI. The KH SII Group is regulated under the Solvency II (SII) Directive, and accordingly is required to provide a number of qualitative and quantitative reports.

The Kinnell Group structure is shown below:



GPI is a UK based solo insurance entity, regulated and authorised by the PRA via its small insurer Category 5 team and regulated by the FCA. Information can be obtained from the Financial Services Register under firm reference number 207658. The company is registered in England under Company Number 03326800 with a registered address of 1 Fleet Place, London, England, EC4M 7WS. GPI is wholly owned by Kinnell Holdings Limited (hereafter referred as KHL). KHL is a non-trading privately owned holding company registered in Scotland under company number (SC295513).

GPI is a dual regulated insurer with licenses to effect contracts of insurance in the following material lines of business;

<sup>&</sup>lt;sup>2</sup> Direction given by PRA 1<sup>st</sup> January 2021 under section 138A of the Financial Services and Markets act 2000

- Fire and Natural Forces (8)
- Damage to Property (9)
- Miscellaneous Financial Loss (16)

All 2020 premium was written within the UK under class 16 Miscellaneous Financial Loss.

GPI conducts its insurance activities within the UK with only a small limited amount of business currently in run off in the EEA.

The external independent auditor for the annual report for the year ending 31st December 2020 was:

#### PricewaterhouseCoopers LLP

141 Bothwell Street Glasgow G2 7EQ

GPI is authorised by the Prudential Regulation Authority (PRA) and is regulated by the Financial Conduct Authority (FCA) and the PRA.

## **Prudential Regulation Authority**

20 Moorgate London EC2R 6DA

#### **Financial Conduct Authority**

12 Endeavour Square London E20 1JN

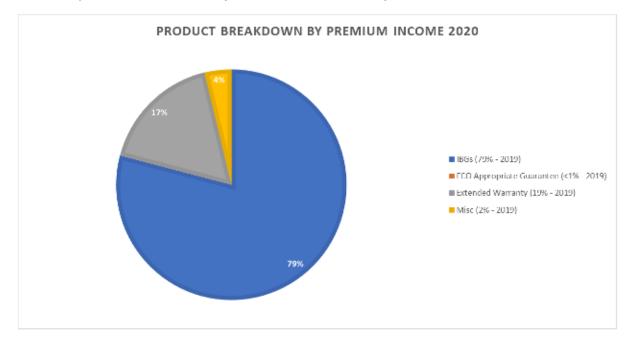
As a specialist underwriter GPI retains experience and expertise in the provision of long-term Insurance Backed Guarantees (IBGs) for construction and related work, with a historic niche in timber treatment, damp proofing, roofing, and double glazing. During 2020 GPI continued to focus principally on these core markets and products. The company wholly owns Warranty Services Ltd (WSL) which is an insurance intermediary with significant operational capability and experience in the administration and distribution of IBGs to home improvement contractors, such as those who are members of Competent Person Schemes. GPI, via WSL, has also been involved in the provision of IBG based products to contractors in respect of the Energy Company Obligation (ECO), Trustmark and also to firms who have joined the Renewable Energy Consumer Code (RECC) scheme, all of which have been sponsored by Government. The extent of involvement in these areas has varied in line with changes to Government policy and incentives available to the industry.

Overall, business introduced to GPI by WSL contributed approximately 57% of the premium income written by GPI in 2020. GPI also provides an underwriting solution for a small number of insurance intermediaries and an appointed representative in respect of niche insurance products in the miscellaneous financial loss class of business.

GPI's Loss Portfolio Transfer and Adverse Development Cover (LPT/ADC) reinsurance contract was commuted and rewritten in 2019 for a cost of £1.2 Million. The contract covers all business written in the period 1<sup>st</sup> January 2003 to 31<sup>st</sup> December 2019 and offers protection to the claims costs occurring from these policies. As at 30<sup>th</sup> June 2020, the GMB took the decision not to commute at that option date, but to allow the treaty to run on indefinitely. The GMB opted to add program specific reinsurance as appropriate.

In 2020, GPI entered into a new reinsurance contract for Catastrophe risk cover for the new caravan insurance book of business which resulted in an outward reinsurance premium of £118,775.

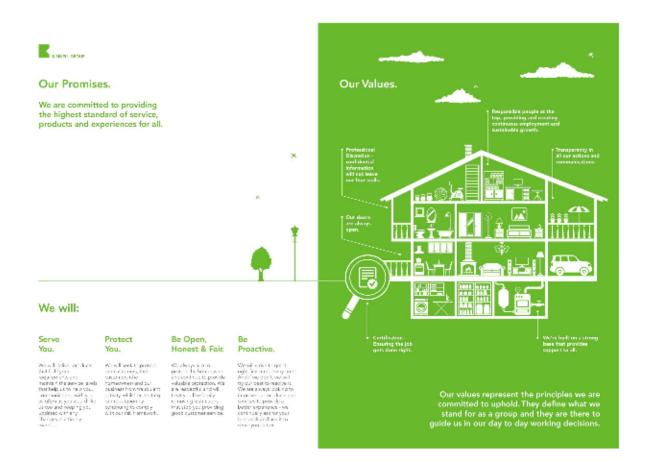




The KH SII Group's risk appetite is aligned to provide focus around driving consolidation and concentration on the core business activities as described above.

The business continues to embed appropriate and proportionate strategic values and culture to support corporate governance and prudent risk management. Further information on these are contained later in the report.

## Our promises and values



# A.2 Underwriting Performance

# Gross Written Premium (GWP)

During the course of the year, GPI's written premium income was £3.3m which is at a consistent level with the prior year of £3.4m. The strategic policy has been to reduce non-core insurance premium, and associated claims costs, and to focus growth on the core products of Insurance Backed Guarantees and structural warranties within GMB approved risk tolerances. All premium was written within the UK under class 16 Miscellaneous Financial Loss.

# **Unearned Premium Reserve (UPR)**

GPI earns premium on a straight-line basis over the term of the insurance policy and this remains the GMB approved policy until any claims or actuarial information would suggest this should be altered based on the incident of risk. The balance is held as an Unearned Premium Reserve on the balance sheet and unwound over the term of the policy.

## Operating Expenses and Claims Paid and Incurred

Expenses have been closely managed during the year and are marginally higher than the prior year including a non-recurring profit share payment of £130k. Whilst there has been a deterioration in legacy closed schemes claims, our core business claims have performed favourable to management expectations.

## **Underwriting Performance**

Material Class of Business	100% Miscellaneous Financial Loss			
Geographical Split of Business	100% UK & Ireland	100% UK & Ireland		
	2020 (£m)	2019 (£m)		
Gross Written Premium	3.33	3.34		
Technical Provisions	19.99	19.67		
Movement in UPR	0.58	0.43		
Claims Paid and Incurred	2.85	2.45		
Operating Expenses	1.47	1.29		
Expenses as a % of Premium	44%	39%		

#### Re-insurance

GPI currently underwrites 100% of the risks that it takes on and sets its appetite accordingly. From time to time though there may be reasons to seek reinsurance on individual business opportunities or lines of business in order to protect the potential impact on the capital, and the GMB has a set Risk Appetite for considering such options.

Consistent with the prior financial year, a Loss Portfolio Transfer and Adverse Development Cover reinsurance contract was commuted and rewritten in 2019 for a cost of £1.2m. The contract covers all business written in the period 1 January 2003 to 31 December 2019 and offers protection to the claims costs occurring from these policies. This resultant risk transfer also provides a material beneficial reduction in capital requirement in relation to these policies.

The GMB took the decision at the 30<sup>th</sup> June 2020 not to commute at that option date, but to allow the treaty to run on indefinitely. GMB has opted to add programme specific reinsurance as appropriate. In November 2020, GPI entered into a new reinsurance contract for Catastrophe cover for the new caravan insurance book which resulted in an outward reinsurance premium of £118,775. The premium is spread over the 13-month life of the contract on a straight-line basis.

## A.3 Investment Performance

GPI's Board-approved investment strategy is to follow a conservative approach to protect capital, aiming for low volatility, and returns in excess of agreed benchmarks, taking into account both the cost of capital under SII and the actual capital risk in order to achieve a balanced efficient return. GPI utilises the services of appropriate external investment managers to manage its investments, who are currently LGT Vestra.

In 2020, the investment portfolio remained fixed income predominantly. GPI's market risk exposure was reduced in 2017 as it rebalanced its portfolio into less volatile products such as corporate bonds and gilts, instead of equities. In order to reduce market risk exposure during the COVID-19 pandemic lockdown period, two corporate bond holdings were divested to mitigate the impact from market uncertainty. There was no change to the objectives, policies and processes for managing market risk. Bonds have a lower associated capital charge which reduces the Market risk component of the capital requirement. More information can be found in section E2.

GPI had no investments or equities in securitisations during the period. The table below summarises the investment performance during 2020 and 2019.

Investment Performance	Net Investment	Net Investment	Net Realised	Changes in fair value	Revaluation of Property	Net Investment
2020 (£m)	Income	Expense	Gains and Losses			Result
Managed Funds						
Government Bonds	213,900	-	-	130,677	-	344,577
Corporate Bonds	208,444	-	(222,558)	83,212	-	69,098
Loans and Receivables	8,174	-	-	-	-	8,174
Investment in Subsidiary	1,050,000	-	-	-	-	1,050,000
Cash and Cash Equivalents	12,595	(9,284)	-	-	-	3,311
Investment Property	-	-	-	-	10,000	10,000
Other Investment Income	9,000		-	-	-	9,000
	1,502,113	(9,284)	(222,558)	213,889	10,000	1,494,160

Investment Performance	Net Investment	Net Investment	Net Realised	Changes in fair value	Revaluation of Property	Net Investment
2019 (£m)	Income	Expense	Gains and Losses	,		Result
Managed Funds						
Government Bonds	255,974	-	(96,007)	18,783	-	178,750
Corporate Bonds	212,344	-	(48,022)	181,625	-	345,947
Loans and Receivables	17,804	-	-	-	-	17,804
Investment in Subsidiary	750,000	-	-	-	-	750,000
Cash and Cash Equivalents	19,666	(2,872)	-	-	-	16,794
Investment Property	-	-	-	-	-	-
Other Investment Income	14,336	-	-	-	-	14,336
	1,270,124	(2,872)	(144,029)	200,408	-	1,323,631

# A.4 Performance of other activities

The Kinnell Group intends to grow insurance related income from a number of initiatives. These are expected to include:

- Developing further products within the current contractor base.
- Through extension of the Competent Persons Scheme into related / adjacent specialisms, developing products for those areas of need.
- · Exploring insurance opportunities and work types using reinsurance as a strategic tool.
- New lines of business with additional work types and term such as caravan owners' property damage insurance.

# A.5 Any other information

No further information to be reported.

# B. System of Governance

The Board-approved corporate governance framework is designed to deliver an appropriate culture to promote prudent management; improve accountability and transparency; and promote good conduct and corporate values throughout the business. All companies within the Kinnell Group aim to uphold sound principles of good governance in all their business affairs proportionate to the size, nature, and scale of the business. GPI as the insurer has specific obligations under the Solvency II Directive, the Senior Managers & Certification Regime, and the FCA's regulatory framework to ensure this is delivered. To ensure a consistent approach to governance a holistic and integrated Kinnell Group-wide governance framework is utilised, to ensure that the specific regulatory requirements of GPI are met as a standard, and where appropriate adopted across the other companies within the Group as best practice. This is overseen by a Kinnell Group-wide Board and Committee structure.

Specifically, the framework sets out:

- GPI's management responsibilities map;
- · the general organisational structures within the Kinnell Group;
- the role of the GMB;
- the role of Board/Executive level committees;
- arrangements for management oversight (including the Senior Managers & Certification Regime);
- governance of risk and activities that the Kinnell Group considers necessary to support a robust risk management framework, and;
- the policy management framework.

The GMB ensures an annual assessment of the adequacy, design, and effectiveness of the system of governance through a Board Effectiveness Review which is undertaken by the Chairman, who is an independent non-executive director. Consideration is given to the appropriateness and proportionality of the system of governance reflecting on the past, present and future business risk profile. This review is also designed to identify individual training needs and to ensure that the GMB retains a balance of skills, knowledge, diversity, independence, and experience as required by the business.

This assessment is supported by our internal audit function. In addition, the internal annual risk and control self-assessment process that is undertaken across all areas of the business provides a continuous assessment of the operational systems and controls to ensure effective corporate governance.

Governance refers to the way the Kinnell Group directs, controls, and manages its business affairs. By implementing a governance framework, the Group aims to prevent the following risks:

- The risk of ineffective corporate governance;
- · The risk of internal delegation authority levels being breached;
- The risk of regulatory breaches;
- The risk that the firm is used for money laundering;
- The risk of internal fraud.

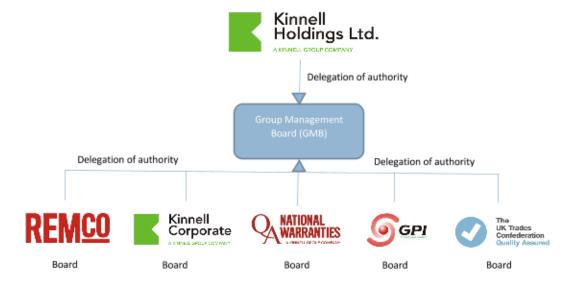
# B.1 General information on the system of governance

The chart below illustrates the Kinnell Group structure of companies:



Whilst each company within the Kinnell Group has an individually constituted Board of directors (each of which has overall responsibility for governance within the respective company); due to the size, scale, and complementary nature of the businesses the Kinnell Group has adopted a holistic, integrated approach to the implementation of its governance, risk, and compliance frameworks. To achieve this the Kinnell Group has established a unitary operating Board structure - the Group Management Board (GMB). The GMB has full delegated authority from each of the individual entity Boards. This structure ensures that individuals approved under the Senior Managers and Certification Regime with relevant control functions effectively have authority over the whole Kinnell Group. The scope of authority of the GMB is set out in full within the Terms of Reference.

The diagram below illustrates the delegation of authority to the GMB:



The model adopted ensures ongoing compliance with regulatory obligations to maintain a clear and appropriate apportionment of significant responsibilities among its directors and senior managers in such a way that:

- it is clear who has which of those responsibilities; and
- the business and affairs of the firms as a Kinnell Group can be adequately monitored and controlled by the directors, relevant senior managers, and governing body of the firm (FCA Handbook, SYSC 2)

The GMB now comprises of three independent non-executive directors (one in the capacity of Chairman), one non-executive director (WSL NED & Chairman of Certass, no Senior Managers functions held), four executive directors, including the CEO, CFO (Interim), the Operations Director and the Group Head of Finance). The current composition of the GMB can be viewed in the diagram below:

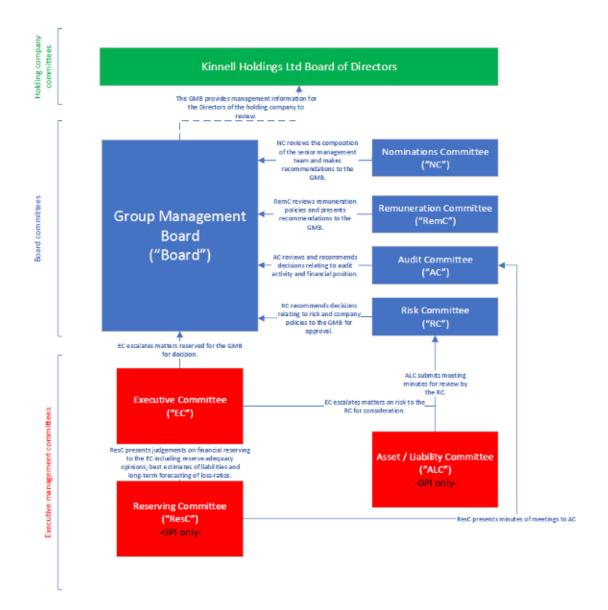


The corporate governance structure has been designed to include at least two Non-Executive Directors as members of the GMB, and membership of each of the board level committees includes, at a minimum, two Non-Executive Directors. This is to ensure effective, independent challenge, and to prevent any one individual director having unfettered powers of decision. The Chairman of the GMB is responsible for overseeing corporate governance throughout the Group, and to evaluate at least annually the role and effectiveness of the GMB.

The GMB is supported by a number of sub-committees (see following diagram) that have been established to:

- support the strategic objectives of the Kinnell Group;
- provide challenge and oversight;
- ensure sound and prudent management of the business, and;
- ensure sound and prudent internal controls and the business retains an effective and appropriate internal and external audit function;
- · oversee the implementation of a robust risk management framework.

The corporate governance framework has been structured in such a way as to ensure ongoing compliance with regulatory requirements, specifically to: establish, implement, and maintain decision-making procedures and an organisational structure which clearly and in a documented manner specifies reporting lines and allocates functions and responsibilities (as outlined in FCA Handbook, SYSC 4, and PRA Rulebook for Solvency II firms - Conditions Governing Business Section 2: General Governance Requirements).



The Nomination and Remuneration Committees are responsible for:

- Undertaking activity in respect of nomination and remuneration by way of a jointly held Nomination and Remuneration Committee;
- Nominating and appointing Executive and Non-Executive Directors with a balance of skills, knowledge, experience, and diversity, and;
- Overseeing the implementation of remuneration policies and practices that ensure sound and prudent management of the business, prevents excessive risk-taking, and promotes the longterm success of the Group.

The Risk Committee is responsible for:

- Oversight of all risk and control activity;
- Setting the Board level risk appetites and risk strategy;
- Ensuring ongoing regulatory and Solvency II compliance.

The Audit Committee is responsible for:

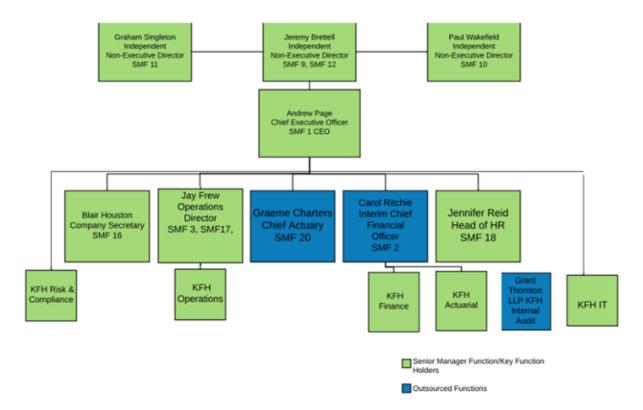
- · Oversight of the effectiveness of systems and internal controls;
- · Oversight of internal and external audit activities;
- Monitoring of any significant pending legal actions;
- Review and challenge of the Group's financial statements.

In addition to the board committees, there are several executive committees within the corporate governance structure:

- The Executive Committee: the GMB delegates the operational management, implementation
  of risk management framework, and operational oversight of the business to the Executive
  Committee.
- The Asset and Liability Committee: is responsible for monitoring and reviewing the assets of
  the business to ensure that assets are invested consistently with the time horizon of the future
  liabilities of the business, and to ensure that the GMB is furnished with appropriate
  recommendations in respect of these matters. Actuarial input and oversight is provided by
  way of membership of the Chief Actuary (SIMF 20).
- The Reserving Committee: The Reserving Committee is a subcommittee of the Audit Committee. The committee considers matters in relation to key reserving judgements and assumptions; oversees quarterly calculations of Best Estimate of Liabilities; considers longterm claims forecasts; trends in loss ratios over time; prior period development and its drivers; and oversees sensitivity analysis performed to assess the variability of reserves under changes to the various model assumptions. The Reserving Committee considers both Best Estimate and UK GAAP reserves. This committee is not a decision-making authority and formally reports into the Audit Committee.

The Senior Managers and Certification Regime (SMCR) came into force on 10<sup>th</sup> December 2018. The regime aligns the regulation of insurance with the banking and supervision rules, with its primary purpose to strengthen accountability and ensure that Senior Insurance Managers conduct themselves with honesty, integrity, and skill. GPI has in place a governance map that reflects the SMCR and the allocation of responsibilities within the business. The diagram over the page summarises the key reporting lines detailing GPI's Senior Managers and their designated Senior Management Functions (SMFs).

# Senior Managers and Certification Governance Map



As part of the wider regime, firms are also required to allocate prescribed responsibilities to Senior Managers to ensure that their duties are clearly defined, further enhancing the overall management of the business and corporate governance framework. No changes to the prescribed responsibility allocation were made during the reporting period. The allocations are detailed below:

PRESCRIBED RESPONSIBILITIES				
PR#	PR Description	FCA/PRA	PR Holder	
Α	Responsibility for the firm's performance of its obligations under the Senior Managers Regime	Dual	Andrew Page	
В	Responsibility for the firm's performance of its obligations under the employee Certification Regime	Dual	Andrew Page	
B-1	Responsibility for the firm's obligations for conduct rules training and reporting	FCA	Andrew Page	
С	Responsibility for compliance with the requirements of the regulatory system about the management responsibilities map	Dual	Blair Houston	
D	Responsibility for the firm's policies and procedures for countering the risk that the firm might be used to further financial crime	FCA	Jay Frew	
F	Responsibility for:  a) leading the development of and b) monitoring the effective implementation of policies and procedures for the induction, training and professional development of all members of the firm's governing body	Dual	Jeremy Brettell	

G	Responsibility for monitoring the effective implementation of policies and procedures for the induction, training and professional development of all of the firm's SMF managers and key function holders (other than members of the firm's governing body)	Dual	Andrew Page
Н	Responsibility for overseeing the adoption of the firm's culture in the day-to-day management of the firm	PRA	Andrew Page
I	Responsibility for leading the development of the firm's culture by the governing body as a whole	PRA	Jeremy Brettell
М	Responsibility for overseeing the development of, and implementation of the firm's remuneration policies and practices	Dual	Jeremy Brettell
N	Responsibility for the independence, autonomy and effectiveness of the firm's policies and procedures on whistleblowing	Dual	Graham Singleton
0	Responsibility for managing the allocation and maintenance of the firm's capital, funding (where applicable) and liquidity	PRA	Carol Ritchie
Q	Responsibility for the production and integrity of the firm's financial information and its regulatory reporting	PRA	Carol Ritchie
Т	Responsibility for the development and maintenance of the firm's business model by the governing body	PRA	Andrew Page
T-2	Responsibility for the performance of the firm's Own Risk and Solvency assessment (ORSA)	PRA	Andrew Page
U	Responsibility for the firm's performance of its obligations under Fitness and Propriety (in the PRA Rulebook) in respect of notified non-executive directors and those who perform a key function (where applicable for insurers)	PRA	Andrew Page
Х	Responsibility for the firm's performance of its obligations under the Outsourcing part of the PRA Rulebook (for CRR and non CRR firms), Conditions Governing Business 7 (for SII firms and third country branches) or Non-solvency II firms: Governance 5 (for large NDFs)	PRA	Andrew Page
Z	Responsibility for the firm's compliance with CASS	FCA	Andrew Page

A number of 'Overall Responsibilities' have also been identified and included within senior managers' scope of responsibility. A number of changes to these were made during the reporting period, namely:

- Recognising the importance of cybersecurity as a crucial business function, overall responsibility for the cybersecurity position was allocated to Andrew Page.
- Recognising the importance of the business' IT function, overall responsibility for the function was allocated to Andrew Page.
- In order to provide for appropriate segregation of responsibility and independence in respect
  of claims and complaints, responsibility for the complaints function was reallocated to Blair
  Houston.

These overall responsibilities, at the end of the reporting period, can be found in the following table:

OVERALL RESPONSIBILITIES				
Identified Overall Responsibility	Overall Responsibility Holder			
Responsibility for the development of the business' sales channels and client relationships.	Andrew Page			
Responsibility for the development of agency relationships.	Andrew Page			
Responsibility for production and distribution of financial promotions.	Andrew Page			
Responsibility for reporting to the business' governing body on compliance with laws and regulations.	Blair Houston			
Responsibility for the development and management of the business' policy management framework	Blair Houston			
Responsibility for reporting to the business' governing body on matters relating to the business' financial position.	Carol Ritchie			
Responsibility for insurance product development.	Jay Frew			
Responsibility for the business' cybersecurity position.	Andrew Page			
Responsibility for the business' IT function.	Andrew Page			
Responsibility for the business' claims handling function.	Jay Frew			
Responsibility for the business' complaints handling function.	Blair Houston			
Responsibility for recruitment, training and development of the business' conduct rules staff.	Jennifer Reid			
Board-level responsibility for the supervision of risk management activity.	Paul Wakefield			
Board-level responsibility for the supervision of audit activity.	Graham Singleton			
Responsibility for the firm's risk management arrangements in respect of the financial risks posed by climate change	Andrew Page			

GPI believes this allocation ensures proportionality as the structure of responsibilities mirrors the internal operational framework by retaining Senior Manager prescribed responsibilities within the appointed Executive Directors and Non-Executive Directors, while also broadening the SMCR responsibilities across staff at key function level to reflect operational delegations. GPI's management responsibilities map is formally reviewed on a quarterly basis to allow any changes to responsibilities or reporting lines to be appropriately reflected.

## **Policy Management**

Policy management and governance is an essential part of KH SII Group's corporate governance framework and is intrinsically linked to effective risk management as it:

- provides a standardised approach to policy design and development;
- establishes and communicates minimum operating standards across the business;
- provides structure to the approach to risk management;
- provides clarity for all staff regarding roles and responsibilities, reporting lines, and risk and control activities, and;
- · ensures that all staff are compliant with regulatory and legal requirements.

One of the underlying risk frameworks established is the Policy Management Framework. This is essentially a register of all policies and ensures that all key company policies are drafted in a standardised format; have an assigned policy owner, and; are subject to frequent formal review. In line with the overall approach to governance, policies are implemented across all entities within the Kinnell Group unless specifically stated within the version control page that the policy is applicable or not applicable to a particular entity within the Kinnell Group.

# **Remuneration Principles**

Fixed remuneration (i.e. salary) is determined on the basis of the role and position of each individual employee and is based on a number of factors including professional experience, education, responsibility, technical job requirements, and local market conditions. Review of all staff remuneration is undertaken on an annual basis, in accordance with the Kinnell Group's remuneration policy, and involves input from the Finance department, the Human Resources department, and the Executive management team as well as external independent benchmarking where this is deemed necessary. Any outputs from this process are then presented with recommendations to the Remuneration Committee, who are responsible to review and then make relevant recommendations to the GMB for formal approval.

All remuneration decisions balance general performance, business and risk management objectives, individual objectives, and the interests of Kinnell Group's stakeholders (including customers, shareholders, management, and employees). This being the case, metrics of performance have both a financial and non-financial component. Remuneration decisions shall therefore be made with a view to incentivising prudent risk management and appropriate controls, the sustainability of Kinnell Group as a business, and regard for Kinnell Group's customers.

In considering recommendations relating to remuneration decisions, the Remuneration Committee may consult directly with any members of the GMB, appropriate executives and members of risk, compliance and legal, and appropriate external expertise as the committee may deem appropriate.

The Kinnell Group is a living wage employer adhering to the voluntary living wage set by the Living Wage Foundation which is considered when making any remuneration decisions.

The Kinnell Group operates a bonus (non-fixed remuneration) scheme, which is set out in a yearly bonus proposal document. Recommendations are made by Management to the Remuneration Committee, who will review and where necessary consult with KHL Board, then make recommendations to the GMB for approval.

Each bonus proposal provides a series of controls (weighting, caps, and deductions for breaches as appropriate), the purpose of which is to weight bonus payments in favour of factors such as a clean customer risk record; a clean regulatory/compliance record; a clean individual appraisal; and that performance generally is achieved with due consideration to the short and longer-term risks involved.

Bonus proposals are calculated in such a manner as to encourage the sustainability of Kinnell Group as a business; prudent conduct and risk management; and actively discourage short-termism and excessive risk taking. In addition to this the proposal includes provisions for downward adjustment where appropriate, or other provisions the Remuneration Committee deem appropriate. The Kinnell Group does not presently operate any share-based incentive schemes and participates in an automatic-enrolment workplace pension scheme. Any non-fixed remuneration element is generally limited to a maximum of 25% of salary.

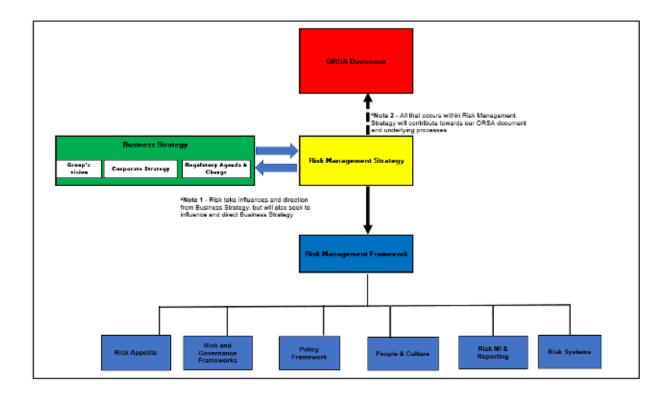
# B.2 Fit and proper requirements

The Company has a fit and proper review process with all new applicants to the company subject to complete vetting in accordance with the recruitment and vetting policy. On a yearly basis, all existing employees are required to complete a declaration confirming that their personal circumstances have not changed in a material way which would affect their fitness and propriety. The Head of HR sample checks no less than 10% of these declarations on an annual basis to validate these declarations. Such sample checking includes the procurement of a criminal record disclosure and a credit check. Where an employee - being subject to a sample check - has already been subject to a 'Standard' level criminal background check, 'Basic' level criminal background check shall be sufficient for all further checks.

On an annual basis, the Risk and Compliance function carry out second line oversight and assurance spot checks on 10% of employees subject to the additional annual checks (as detailed above) and perform spot checks on an additional 10% of the employee fitness and propriety annual declarations.

# B.3 Risk management system including the own risk and solvency assessment (ORSA)

The Kinnell Group's business risk management strategy sets the strategic objectives, principles and high-level plans for the Risk and Compliance function that support Kinnell Group's business activities and corporate strategies. This includes a vision statement for Risk and Compliance that provides context in respect of the approach the function seeks to apply. The risk management strategy includes definition of the Risk Management Framework (RMF), which is governed by a series of underlying frameworks and policies that are subject to GMB approval. GMB approval is a fundamental step within the Kinnell Group's corporate governance framework to ensure that the RMF remains aligned with the GMB's approved strategy and risk appetite statements. The RMF incorporates established points of review by, and, escalation to, the GMB. All parts of the RMF are subject to third line assurance oversight.



The adopted approach to risk management includes the following key stages:

#### Identification:

All first line personnel are required to identify and understand the risks associated within their respective business area. Additionally, the GMB members are responsible for overseeing the operational risks identified by the business, as well as identifying all strategic risks to the business and Kinnell Group as a whole.

Risks are identified by a number of methods including through the forum of the Executive Committee (ExeCo); the formal annual Risk and Control Self-Assessment process; risk event/near miss reporting; horizon scanning exercises; compliance monitoring; and by reviews of business as usual activities. Once risks are identified they are recorded onto a risk form and presented to the Committee for review and measurement, and then escalated to the Board Risk Committee as required.

## Measurement:

Once a risk has been identified, the materiality of the risk in relation to the threat significance to the Kinnell Group is assessed by understanding the likelihood of it occurring and the impact if it did. The materiality of the risk is recorded on a risk form and submitted into the ExeCo for review and challenge.

The impact and likelihood of identified risks are measured using a traditional 5x5 risk matrix. Utilising the adopted 5x5 risk matrix, risks are assessed and measured using an impact scale ranging from negligible to severe, with a severe threshold being set at a very low financial value of £2,000. In addition to financial measures, impact is also assessed in terms of potential/actual customer detriment, reputational damage, regulatory action, and impact on operating capabilities of people, processes, and systems. This ensures that all risks are captured, measured, monitored, and escalated via the governance structure to enable effective and transparent risk reporting and to ensure that the GMB are satisfied that objectives are being met at all times within the defined risk appetite, and within the sufficiency of the operational risk sub module.

#### Managing:

Once the materiality of the risk has been defined, it is then the responsibility of the first line of defence (with oversight, challenge, and assurance from the second line of defence) to identify and implement any controls or mitigating actions in relation to the risk, and report any changes in the risk and control environment.

Once the identified risks and controls have been reviewed through the ExeCo and then approved by the Board Risk Committee, they are logged onto the central risk register and monitored and reported by the Risk and Compliance function.

#### Monitoring:

The effectiveness of the established RMF in delivering the GMB-approved strategy and risk appetite is measured and monitored through a set of Key Risk Indicators (KRIs). The structure of the KRI dashboard provides an expandable view of risk from the high-level risk appetites set by the GMB down to the granular metrics that are managed at an operational level, and aggregated upwards into the GMB metrics.

All KRIs and related risk tolerances have been proposed initially by Executive Management prior to review, challenge, and approval by the GMB via the Risk Committee. The KRI dashboard also incorporates Operational risk events and near misses and is reviewed by the Risk Committee via the Executive Committee, to ensure that the business frequently assesses Kinnell Group's actual risk profile against the GMB-approved risk appetite statements. This assists the second line of defence in providing challenge and effective reporting of its assessment of Kinnell Group's risk profile to the GMB.

The challenge and review process provides for the potential that risk metrics can be added or removed, risk tolerances can be amended, and emerging risks can be incorporated prior to GMB reporting and approval. The KRI dashboard is supported by a central risk register that captures all risks from each operational business unit in order that risk transparency and materiality can be continually assessed. The central risk register supports the ongoing identification, assessment, monitoring, and review process that is incorporated within the Risk and Compliance function's second-line oversight activity.

## Reporting:

The Risk and Compliance function are responsible for regular reporting of the risk management framework to all levels of the business including executive (via the ExeCo) and Board-level (via the Board Audit and Risk committees and the GMB).

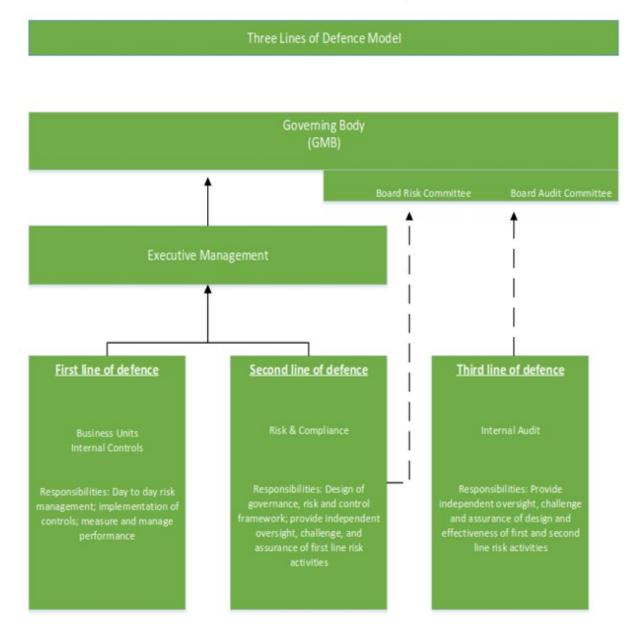
Reporting includes (but not limited to) the following elements:

- the central risk register;
- the control framework and an assessment of the effectiveness of controls;
- the KRI dashboard;
- risk events/near misses;
- emerging risks;
- regulatory horizon scanning;
- a summary of the top risks to the business;
- any findings from monitoring and testing activity.

Reporting formats and contents based on the above elements are tailored according to the committee level.

#### Risk Governance

To ensure effective governance of the approach to risk management, Kinnell Group implements a traditional 'three lines of defence' model as illustrated in the diagram below:



The first line of defence includes all personnel across the business units who are responsible for:

- identifying, mitigating, and managing risk on a day to day basis,
- · implementing the internal control framework;
- implementing a set of control policies and procedures;
- reporting on risk and control activity to the Executive management team via the Executive Committee.

The second line of defence consists of the Risk and Compliance, and Legal functions, who are responsible for:

- · the design of the governance, risk, and control frameworks;
- providing independent oversight, challenge, and assurance of first line risk activities;
- reporting on the effectiveness of the implementation of the governance, risk, and control frameworks to the Executive management team via the ExeCo, and to the GMB via the Audit and Risk Committees.

The third line of defence consists of the Internal Audit function (currently outsourced to Grant Thornton LLP) who are responsible for:

- providing independent oversight, challenge, and assurance of the design and effectiveness of first- and second-line risk activities;
- reporting on the effectiveness of risk activities to the GMB via the Audit Committee.

The provision of the External Audit is by PricewaterhouseCoopers LLP.

# **Own Risk & Solvency Assessment**

Governance is central to the prudential regulatory requirements contained within the Solvency II Directive (2009/138/EC). The primary objective being to drive effective risk management through a risk-based capital requirement. The regulation requires that insurers captured by the directive establish and maintain an Own Risk and Solvency Assessment (ORSA). An ORSA is effectively a risk management process that seeks to document, consider, and equate an insurer's established systems and controls to its balance sheet strength. It therefore forms an important and integral part of a firm's risk management framework.

The Own Risk and Solvency Assessment (ORSA) process constitutes the continuous identification and management of financial and non-financial risk within the KH SII Group. The ORSA report is a fundamental document that supports and informs the GMB and the Executive Management team in pursuit of its strategy and to understand the risks faced by the KH SII Group, its appetite to endure and accept those risks, and to provide a clear and unambiguous process to manage capital in a prudent and stable manner.

GPI is captured by the Solvency II Directive and therefore is required to establish and maintain an ORSA. GPI is part of a group from a regulatory perspective, and the ORSA therefore provides reflection of the risks faced by GPI as a solo entity, as well as taking into consideration the risk exposures of the KH SII Group.

Regulatory waivers for the remaining regulated entities within the Kinnell Group (namely Warranty Services Ltd and Kinnell Corporate Ltd) were applied for and approved by the PRA which removes the requirement to produce an individual ORSA for these entities within the KH SII Group.

The ORSA is conducted annually, and principally is based on financial year end results. A formal timeline is adopted annually in order that relevant and appropriate re-fresh reviews are undertaken for all aspects of the ORSA and ORSA Policy. This will include the pro-active engagement of the Risk Committee and the GMB at various points during the process in order that their effective challenge forms an embedded part of the review process.

GPI has in place an ORSA policy that sets out the key established processes, procedures and controls that support the establishment, maintenance, and embedment of an ORSA within the KH SII Group.

The ORSA is integrated into the business and strategic planning processes. It is recognised that the ORSA is an on-going process that reflects the KH SII Group's risk profile and capital requirements at any given time, relative to the strategy being pursued.

At each Executive Committee meeting, there is due consideration given to the Kinnell Group's risk profile, and the Committee would, if any significant financial issue or potential risk crystallisation be identified, escalate the matter immediately to the GMB. This would be done to facilitate a decision as to whether to re-run the models to reflect the impact and consider any necessary actions in mitigation. The subsequently updated ORSA would then be formally reviewed by the Risk Committee prior to GMB approval. In the absence of any escalation, the GMB formally reviews the document annually.

In addition, the Executive Committee, Risk Committee, or GMB consider that if any one of the following events occurred then the need for an out-of-cycle ORSA may have been / will have been triggered (formal GMB approval will always be sought in these circumstances):

- an intended acquisition or divesture;
- establishing a new line of business;
- a major amendment to the established risk appetite settings;
- a major amendment to the established reinsurance arrangements;
- a portfolio transfer or major changes to the mix of assets;
- a significant change in any related regulation (that would potentially impact our balance sheet strength);
- a new or re-assessed threat to solvency identified by Stress and Scenario testing or any other method;
- a request from the PRA to undertake an out of cycle ORSA.

The Stress and Scenario tests employed will be approved by the Risk Committee and performed at least annually, or more frequently as determined by the Risk Committee, or potentially the PRA.

In order for an out-of-cycle ORSA to be undertaken, all underlying processes will be prepared for the possibility of doing so at any point in time.

The availability and quality of data used within the ORSA process will be continually assessed to seek to ensure that it retains the highest standards in terms of completeness and appropriateness.

An out-of-cycle ORSA shall be undertaken within 4 weeks from the identification of a trigger event.

It is expected that future iterations of the ORSA report will continue to be refined and developed in accordance with the Kinnell Group's risk management enhancements and feedback sought from significant stakeholders. The development of the report will assist the Kinnell Group in meeting its strategic objectives as it responds to an evolving marketplace. The Kinnell Group will continue to invest in sustainable and integrated processes, including the ORSA process, to seek to ensure that it maintains sufficient capital resources aligned to the risks driven from established business activities, this will also maintain capital resources in excess of regulatory requirements (refer to section E – Capital Management).

The GMB has approved the use of the Standard Formula (SF) as the most appropriate calculation of KH SII Group's Solvency Capital Requirement. This decision has been independently confirmed by our retained external actuarial consultants (OAC Plc).

# B.4 Internal control system

The Kinnell Group implements internal controls to support the risk management framework. This helps the business to successfully achieve its objectives by:

- · providing management and the GMB with oversight of assets, risks, and resources;
- · helping to ensure that the business is profitable, solvent, and compliant;
- enhancing the effectiveness of business operations;
- ensuring reliability of financial processes and reporting;
- ensuring compliance with relevant laws and regulations, and;
- helping to minimise the overall risk exposure of the business consistent with approved risk appetites.

An internal control is not a specific procedure that is undertaken once, but rather part of a framework of continually operating processes and activities undertaken by all levels of personnel within the Kinnell Group to ensure that the business successfully achieves its objectives. The Kinnell Group is cognisant of its regulatory obligations, and its internal control systems will ensure compliance with the relevant regulatory requirements.

The Kinnell Group's internal control framework operates through a range of 'business as usual' policies, procedures, and activities that are undertaken by all levels of personnel within the Kinnell Group and aims to mitigate risk within the business. The internal control framework is made up of a number of diverse mechanisms for mitigating and managing risks that might impact the ability of the business in achieving its objectives, such as policies, authority levels, segregation of duties, reconciliation processes, management reviews, or IT systems flags.

Regular monitoring and assessment of controls can help to minimise risk exposure by identifying gaps in the internal control framework; identifying issues with control effectiveness or implementation; and by providing an opportunity for control enhancement where necessary.

Kinnell Group has designed its internal controls to be robust, reliable, cost-effective, comprehensive, and proportionate to the size, nature, and scale of the business. In addition to the business as usual reviews of the internal control framework, a Kinnell Group-wide annual Risk and Control Self-Assessment (RCSA) review process is undertaken by all Heads of Departments and the Executive Management team, with the assistance of the second line Risk and Compliance function. Kinnell Group ensures compliance activity is implemented through continuous monitoring and testing of the internal control framework, externally outsourced functions, Appointed Representatives, and compliance with wider external obligations that arise. The Risk and Compliance function undertakes regular horizon scanning activities to ensure that all key compliance controls and activities are fit for purpose and aligned to the current regulatory landscape.

# B.5 Internal audit function

The Kinnell Group is committed to ensuring that internal audit provides assurance to the GMB that major business risks are being managed, and that the framework for risk management and internal control is operating effectively. Reflecting the scale of the business, the GMB considers that this can most effectively be achieved by outsourcing the IA function to an appropriately skilled and resourced partner selected via a tender process set by the Audit Committee. The current Internal Audit Appointment is Grant Thornton LLP. By utilising an outsourced Internal Audit provider, the business is able to retain independence & objectivity between internal audit and other key functions of the business.

The Kinnell Group operates a three lines of defence governance model. The Internal Audit function constitutes the 'third line' of defence by providing independent review, challenge, assurance, and validation of the effectiveness of the internal controls. The Internal Audit function is not responsible for establishing or maintaining internal controls, as this is the responsibility of the 'first line', however the effectiveness of the internal systems of control can be enhanced by the recommendations from Internal Audit reviews.

The Internal Audit function provides assurance, evaluation, and verification of the extent to which management controls ensure that:

- the Kinnell Group's assets are safeguarded from significant losses, including those caused by fraud, waste, inefficiency, and commercially unsound practices;
- relevant laws, rules and regulations are complied with;
- business units, employees and advisors are complying with the relevant internal policies and procedures;
- operations are conducted effectively, efficiently, and economically in accordance with company policies and procedures;
- · management information systems are reliable and secure;
- systems under development are monitored, that appropriate internal controls are built in, are consistent with business needs, and are proportionate and benchmarked to industry best practice;
- · significant business risks are identified and effectively managed, and;
- where relevant major business projects achieve their objectives.

The Internal Audit function provides this assurance, evaluation, and verification by setting an annual plan aligned to the risk-based approach adopted by the business. This includes resource planning and a defined set of internal audit projects undertaken on an annual basis completed and reported to the Audit Committees spread throughout the year. The plan is set annually but is subject to amendment driven by any material change effecting the business.

#### B.6 Actuarial function

Reflecting the current scale of the business, the GMB decided that KH SII Group is best served by utilising the services of both an external actuarial firm as well as developing an in-house actuarial capability. This aids decision making and quality of management information as the skill set is increasingly embedded into the business. The Chief Actuary role is still fulfilled by an OAC senior actuary, as an external supplier; the actuarial firm OAC have been our chosen supplier of actuarial and modelling services for the past six years. Specific OAC staff are allocated to GPI, reflected within our Senior Managers & Certification Regime structure and the SMF 20.

#### B.7 Outsourcing

As part of GPI's business, certain functions are outsourced to third parties. KH SII Group does not contract out any of its regulatory obligations and remains responsible for complying with these obligations. The GMB is responsible for determining which business functions are to be outsourced; for setting the risk appetite in respect of outsourcing; and for delegating to suitable owners and relationship managers the management and control of those outsourced functions.

The GMB is responsible for satisfying itself that the provisions of the outsourcing policy have been met in respect of each outsourced function. Prior to contemplating the shortlisting or engagement of prospective providers, the GMB shall instruct a needs assessment.

#### The needs assessment shall:

- identify the key stakeholders who must be engaged in respect of the proposed outsourcing
  arrangement and shall identify at what stage those stakeholders are to be engaged; at a
  minimum, the stakeholders shall include the finance function for the purposes of examining
  the financial strength of proposed providers; the members of the GMB for evaluating the
  merits of the commercial and consumer case for outsourcing; the legal function for
  contractual concerns; the risk & compliance function for conduct risk matters; the IT Director
  for any data security concerns, and the Data Protection Officer for any privacy and data
  protection matters;
- set out the objectives and scope of the outsourcing project (what is to be achieved, by when, by whom and to what standard);
- set out the parameters of any request for proposal document that is to be issued to prospective providers.

Where prospective providers have been shortlisted, they shall be bound to non-disclosure agreements if they are to have access to any information prior to the commencement of a formal agreement. Where the prospective provider does not have access to information prior to entering into the outsourcing agreement; the outsourcing agreement itself shall have a non-disclosure agreement included within the final service level agreement.

Each service provider shall be reviewed at least once yearly in accordance with the Compliance Monitoring Plan by the CEO, the relationship manager or Risk and Compliance for the outsourced function. The activities undertaken during the review shall depend on the types of activities undertaken by the service provider and may include training audits; information security audits; governance audits; service level agreement compliance audits; and audits of any other activity undertaken by the provider on our behalf.

It is of extreme relevance to note that the processes outlined above reflect operational controls prior to March 2020. The 2020 calendar year saw a limited scope of monitoring work due to the necessary prioritisation (of all business units) of switching focus to continuity operations, resulting in a deviation from the monitoring plan. The second line monitoring environment is currently undergoing extensive review and the business expects monitoring activity to commence 3Q21.

The purpose of the review is to identify any issues and potential areas of action and enhancement. The results of the review are presented at the Executive Committee for consideration under the terms of reference of that committee. Each provider shall be subject to a credit check at least yearly. If ongoing supervision uncovers undesirable outcomes such as improper performance of the outsourced function, or ultra vires actions, or consumer or commercial detriment, the GMB shall consult with both the relationship manager responsible for the outsourced function, and with the Group's legal function. Particular cognisance is given to the provisions of the service level agreement and to the termination provisions of the arrangement. The GMB shall contemplate appropriate measures such as termination of the contract; switching providers; or increased supervision and shall decide upon the appropriate response.

The table below depicts the main areas of external and intra-Group outsourcing arrangements.

Area of outsourcing	Outsource Provider	Location of provider
Claims handling	Warranty Services Ltd	UK
	Anglian Window Systems Ltd	
	Plastic Windows Guarantee Ltd	
	MB&G Insurance Ltd	
Policy Administration &	Warranty Services Ltd	UK
Operations	Anglian Window Systems Ltd	
	Plastic Window Guarantee Ltd	
	Stubben Edge (Risk) Ltd	
	Insured Windows Guarantee Ltd	
	Ark Insurance Group Ltd	
Human Resources	Kinnell Holdings Ltd	UK
IT Services	Warranty Services Ltd	UK
Actuarial Function	OAC PLC	UK
Internal Audit	Grant Thornton UK LLP	UK
Loss Adjusting	Sedgwick Outsource Services Ireland Limited	Republic of Ireland

# B.8 Any other information

No further information to be reported.

# C. Risk Profile

## Appetite and Sensitivity

The Risk appetite set by the GMB defines how much risk the Kinnell Group is willing and comfortable to take in the pursuit of its strategic objectives. The Risk Appetite Statements have been approved by the GMB and include several significant risks faced in its normal course of business. The Risk Appetite Statements are documented in the ORSA and in the wider Risk Management Framework and are reviewed by the GMB to seek to ensure that their defined appetite for risk is appropriately reflected and can therefore be relied upon to direct business operations.

The stress testing performed provides increased understanding of the potential significant changes to the KH SII Group's risk profile when key underlying components are shocked. This is in addition to the SCR capture of a 1 in 200-year event over a 1-year horizon at a 99.5% limit.

While this is heavily assumptive, the outputs assist the KH SII Group in developing appropriate management actions aimed at effectively managing the potential impacts. More importantly though, the stress testing outputs are used to confirm the appropriateness of the KH SII Group's capital resources. Indeed, it was stress test output that identified that an area of further development to mitigate risk highlighted that further protection via ADC/LPT reinsurance could transfer a large proportion of this risk and should be pursued by the KH SII Group.

A range of plausible and feasible stress tests have been considered and derived from the business strategy and key risks identified from the Kinnell Group risk management framework and ORSA process. Stress and scenario testing have been modelled, and additional scenarios and reverse stress testing undertaken.

The tests are chosen by assessing the risks that could have the most material financial impact to GPI. They are selected using the 5x5 matrix of measurement of risk, based on likelihood and impact as detailed in the firms Risk Management Strategy and Risk Management Framework. This allows quantification of highest inherent risk scores prior to the implementation of controls or mitigating actions, which form the basis of the tests.

# C.1 Underwriting risk

## **Underwriting and Core Products**

GPI ensures that a proportionate, robust underwriting function exist to demonstrate to the GMB that major business risks associated with ongoing and new insurance risks that are being underwritten are managed, and that the framework for onboarding and assessment of risks is aligned to the risk appetites set by the GMB, the risk management framework, and internal control framework. The risk management and mitigation tools used monitor loss or adverse changes in the value of insurance liabilities, due to inadequate pricing and provisioning assumptions.

The current appetite statements are set by the GMB and drive the business core strategy to which the Underwriting function adhere to and which each risk is assessed as follows:

- There is no appetite for undertaking activities that are not aligned with the GMB approved core strategy, and/or undertaking activities for which the KH SII Group does not currently hold the necessary skills and capabilities;
- GPI will only underwrite products within its core area of expertise; being insurance backed guarantees, related extended warranty products, and ECO funded projects;
- GMB approval must be sought for any new risks with a contract value in excess of £250,000;

- GPI seeks to limit its term exposure to 10 years for new business with only few exceptions, for example, ECO or Government led business, which has a regulatory requirement of 25 years. GMB approval must be sought for any new risks outside of this tolerance;
- GPI will not write any (new) business outside the UK without GMB approval;
- Any new reinsurance will require GMB approval and any reinsurance placed must be with an 'A-' rated reinsurer (rating assessed using rating agencies S&P and AM Best; the higher of which will be applied).

GPI carries out a number of stress tests on its reserves, the stress tests carried out provide understanding and output of significant analytical changes due to changes in the key deliverables. As this is heavily assumption based dependent on historical data, or estimations of stressed parameters, further scenario testing is carried out. These strategic scenarios allow a greater level of understanding of the risks surrounding potential alternative futures and how the company will manage these risks.

## Sensitivity Analysis

Some high-level sensitivity tests are set out below to demonstrate the impact on the Technical profit and loss account and Profit reserves in the event of a 10% increase on Net operating expenses and claims costs.

	Increase/(decrease) in own funds (capital)	Increase/(decrease) in own funds (capital)
	2020 (£'000)	2019 (£'000)
10% increase in incurred claims costs	(282)	(214)
10% increase in net operating expenses	(167)	(164)

A 10% decrease in both these cost lines creates a reverse effect of the above and increases the own funds capital.

The non-life underwriting risk allocation within the standard formula capital requirement prediversification is £6.11m.

# C.2 Market risk

Market risk is the risk of loss resulting from changes in the value of assets and liabilities (including offbalance sheet assets and liabilities) due to fluctuations in risk factors such as interest rates, foreign exchange rates and stock prices and the risk of loss resulting from changes in earnings generated from assets and liabilities.

The market risk allocation within the standard formula capital requirement pre-diversification is £1.86m.

## Foreign currency risk

GPI undertakes certain claims transactions denominated in Euros for its smaller schemes that are in run off. As a result of this small exposure to exchange rate fluctuations arise. Key Risk Indicators are set to highlight any deterioration of GPI's exposure to this risk and should developments become adverse then the currency risk appetite would be reassessed, with possible action such as foreign currency hedging reviewed, although this isn't currently required given the immateriality of the transactions involved.

The following table details the Company's sensitivity to a 10% increase and decrease in the Euro against the GBP on the Euro balance at year end. This demonstrates the low level of risk exposure associated with currency fluctuations.

	Increase/(decrease) in own funds (capital)	Increase/(decrease) in own funds (capital)
	2020 (£'000)	2019 (£'000)
10% increase to € rate on held balance at year end	(65.9)	(20.9)
10% decrease to € rate on held balance at year end	65.9	20.9

#### Interest rate risk

Interest rate management is important as the interest rate is a vital input to the calculation for future liabilities. GPI cannot manage the interest rate but can look to manage the impact of any rate change. This is completed through a complex matching exercise calculated by the Chief Actuary, where discounted liabilities (based on the issued risk-free rate) are mapped by maturity to assets of the same characteristics. This matching allows the detriment of interest rate change to be mitigated. GPI will review the portfolio, rebalancing it at approximately 6-monthly intervals.

GPI invests in mixed term debt at fixed interest rates. When interest rates rise, it is usual for the fixed rate securities to decline in value. A decline in interest rates will in general have the opposite effect. There is also an impact on the Profit and Loss Account in respect of the income received from debt securities.

The sensitivity analyses on the profit for the financial year below have been determined based on the exposure to interest rates movement of 0.5% increase or decrease. These parameters are set by management's assessments of the reasonably possible change in interest rates within an annual horizon.

The interest rate change impact on Bonds is calculated using the modified duration of bonds, being the market value cashflows timed to maturity. The fixed interest debtors are inherently not affected by a change in interest rates.

0.5% increase to interest rate on interest bearing assets:

	Increase/(decrease) in own funds (capital)	Increase/(decrease) in own funds (capital)
	2020 (£'000)	2019 (£'000)
Bonds	(235)	(216)
Cash and cash equivalents	35	34

A 0.5% decrease to interest rates creates a reverse effect of the above to the own funds.

GPI's method for sensitivity to interest rate fluctuations has not changed significantly over the financial year.

## Pricing change risk

GPI is exposed to price risk arising from fluctuations in the value of financial instruments because of changes in the market prices and the risks inherent in all investments. Pricing risk is material to GPI as the company has a high ratio of investment funds in relation to annual premium, driven in the main because the business written has a long tail. GPI manages the risk by ensuring it maintains a time-matched concentrated portfolio and utilises the resources of high calibre investment managers. The investment managers are provided with the appropriate mandate detailing GPI's risk appetite and corresponding risk thresholds. The investment mandate is set to capital protection on a low risk strategy.

For the small amount of property owned an external annual valuation, carried out by a RICS surveyor, is obtained, with management assessing the valuation for property in the intervening periods.

GPI's sensitivity to a 5% increase/decrease on market prices is as follows:

	Increase/(decrease) in own funds (capital)	Increase/(decrease) in own funds (capital)
	2020 (£'000)	2019 (£'000)
5% increase in movement in fair value of debt securities	700	737
5% decrease in movement in fair value of debt securities	(700)	(737)

A 5% decrease to market prices creates a reverse effect of the above to the own funds.

GPI's method for sensitivity to pricing risk management has not changed significantly over the financial year.

#### Investment Risk

GPI has appointed professional investment managers LGT Vestra LLP to manage funds on a discretionary basis in line with its investment policy. Invested assets are held directly by GPI and not in nominee. Performance of medium and long-term investments are measured against inflation and agreed market indices aiming for an appropriate return. The return of the short-term reserves is monitored against benchmark cash rates and the credit rating of the holding institutions. The level of capital volatility is monitored by the Asset and Liability Committee (ALC) to ensure the risk profile remains appropriate for GPI. The ALC is responsible for monitoring and reviewing the assets of the business to ensure that assets are invested consistently with the time horizon of the future liabilities of the business, and to ensure that the GMB is furnished with appropriate recommendations in respect of these matters. The shape of the liability tail is used to co-ordinate the asset classes, term, and liquidity to ensure appropriateness and the shape is set by the Chief Actuary (SMF 20). GPI manages its own cash deposits matched to the actuarially assessed short term cash flow schedule. GPI manages its own investment properties, inter-company loans, and any other investments not covered above.

## C.3 Credit risk

Credit risk is most simply defined as the potential that a borrower or counterparty will fail to meet its obligations in accordance with agreed terms.

GPI manages it credit risk through the following actions:

- GPI receives most of its income through direct debit, which mitigates credit risk of customers. Payment sources of residual lines of income are diverse and don't form any material concentration areas. Therefore, credit and counterparty risks are centred upon the recoverability of current assets, and management of concentration risk of investments in line with good risk management and impact to capital requirement of SII SCR calculation.
- Ceasing all new loans and effectively managing the repayment plan for loans in situ, most of which are inter-company arrangements.
- Employee loans in exceptional circumstances are permitted under the discretionary agreement of the Executives, although the gross loan must be capped at the expected net pay amount of the individuals notice period, to negate credit risk.
- In addition to cash, the investment mandate provided to the investment managers permits only investment grade securities. The information is supplied by independent rating agencies where available and if not available, GPI uses other publicly available financial information and its own trading records to provide a form of rating
- All future investment decisions are considered under the Solvency II framework and the prudent person principle.
- Investments are time horizon matched in low volatility, appropriately liquid assets to match the expected liabilities both in value and time. The investment managers ensure the portfolio is spread across funds to minimise concentration risk adhering to the prudent person principle.

GPI does not have any significant credit risk exposure beyond its subsidiary Warranty Services Limited to any single counterparty out with the UK government. The credit risk on liquid funds and financial instruments is limited through the high credit ratings assigned by international credit-rating agencies to the bank counterparties.

All bonds and gilts are at a minimum BBB+ credit rating.

Reinsurance assets are reinsurers' share of claims paid. All reinsurers are minimum A-rating.

Loans and insurance receivables, and investment in subsidiaries generally do not have a credit rating.

The carrying value of assets are neither past due nor impaired.

The Kinnell Group has a measured appetite for credit risk, with defined tolerances for some exposure to credit risk. The COVID-19 pandemic heightens credit risk which is being mitigated by ongoing work to make contact with contractors with pending charges to collect payment and to enable policies to be issued to customers. Credit risk is also heightened during the COVID-19 pandemic by 3<sup>rd</sup> parties who collect money on our behalf, and the risk that they do not make the payments as they fall due. This is being mitigated by work ongoing to contact key 3rd parties to better understand their current position. GPI took steps to reduce credit risk by extending credit to its subsidiary WSL Ltd during the year, in respect of intercompany trading amounts outstanding which were fully repaid before the year ended 31.12.2021. GPI's investment securities, in particular, have heightened credit risk, however, GPI's risk exposure is limited due to liquid funds being held with high credit rated bank counterparties and financial instruments being UK government bonds. The investment securities credit risk position is monitored regularly.

The counterparty default risk allocation within the standard formula capital requirement prediversification is £371k.

# C.4 Liquidity risk

Liquidity risk is defined as the risk of incurring losses due to an inability to meet payment obligations in a timely manner when they become due. GPI has short/medium and long-term cash requirements and balances the liquidity in its portfolio to match this. It manages liquidity risk through the following actions:

- The KH SII Group does not require a regular drawdown from investments, and accumulated income is reinvested.
- ➤ The KH SII Group monitors all planned spends beyond the cash flow needs of business as usual and operates a 5-year budgeting process to identify future spends and liquidity requirements.
- > The KH SII Group is unlikely to need access to capital held within investments, as its' business as usual requirements are serviced via business as usual cash flow.
- > In the event of the KH SII Group moving to a wind down situation then the liquidity of short-term assets and access to these would be required to be reviewed as the cash cycle from trading as a going concern would not be operating but this would form part of a run off plan.
- The KH SII Group holds liquidity to service requirements for a period no less than 12 months in ready access cash.

#### **Cash Management**

All cash accounts in GPI and the KH SII Group are maintained at a suitable level of credit. In addition to the above the KH SII Group has no appetite for the balance in the current account to dip below £25,000 for three consecutive days.

KH SII Group has no appetite for the monthly projected Liquidity Coverage Ratio to dip below 150% during the next 12 months. The assets of the business are managed by the ALC to maintain this statement.

- All connected counterparty exposures to be no greater than £1m, other than RBS, with excess funds above working capital requirement held in RBS being transferred to Vestra to be invested as per the investment mandate.
- All expenses payments shall be paid within payment terms to ensure efficient use of cash resources.
- Currency accounts shall be managed to ensure sufficient funds are available to service claims payments.
- A cash and dividend policy is in operation for all regulated firms.
- All cash deposits for working and claims accounts are held as instant access funds which should be deposited with institutions with a minimum short-term rating A- or B+++ (based on the higher of Standard & Poors and Fitch rating agencies). This includes overnight deposits within the investment portfolio cash management accounts.

#### Time Horizon assessment

GPI has divided its technical reserves into those expected to be held for immediate, short, medium, and long term. This is decided in line with the claims tail expectation forecast and investments and is managed to meet the investment objective and ensure this mix of terms.

- Immediate 0 1 year
- ➤ Short term 1 2 years
- Medium term 3 5 years
- Long term 5 25 years

The duration of the liabilities is matched to the investments. The long tail of GPI's technical reserves requires this matching process to be evaluated for appropriateness and this occurs on an annual basis.

# C.5 Operational risk

The Kinnell Group has a low appetite for operational risk. The Kinnell Group acknowledges that some level of operational risk is inherent in any business operation, however, the business keeps operational risk at the lowest degree possible through application of the governance, risk, and control frameworks, and associated resources.

Due to the nature and size of the Kinnell Group, and considering the proportionality principle, Operational Risk is relatively low in relation to our business activity. Exposure to people, systems and control failures, external fraud, conduct risk, and, IT security / cyber risks are considered within the risk management framework to ensure that appropriate focus is maintained that will identify any significant issues that suggest fundamental control failures.

Due to the COVID-19 pandemic, the Kinnell Group has moved to a remote working business model for all staff. An exercise has been undertaken in the business which evidences that the control environment is being maintained in COVID-19 circumstances and has been adapted as necessary given remote working and the unusual business circumstances the UK is facing.

The operational risk allocation within the standard formula capital requirement pre-diversification is £354k.

## C.6 Other material risks

The following section outlines some other material risk appetite statements that exist within the business.

# Customer & Conduct Risk Appetite Statement:

The Kinnell Group has zero appetite for conduct risk and/or customer detriment. By monitoring appropriate measures for fair treatment to customers including complaints data, customer feedback and claims management information we seek to avoid customer detriment and reduce the exposure to conduct risk. Utilisation of tailored internal training models on customer service, fair treatment and ethical conduct further reduces the business's exposure to this risk.

#### Strategic Risks

The Business Plan is put together with input from all business areas and is signed off by the GMB. It sets out what the business sets to achieve in the year in terms of income/profitability, and the strategy for the year ahead based on these projections. Failure to achieve the projections and goals set out within the Business Plan is a key risk to the Kinnell Group, potentially meaning reduced income and profitability, and inability to put into effect strategic business initiatives set out within the plan. Ultimately, failure to achieve the business plan impacts the viability of the Kinnell Group, and therefore is a key risk to the business.

## Market/Legislation Shift

The requirement for members of Competent Persons schemes to provide financial protection to their customers is fundamental to the Kinnell Group's current business model. As most of Kinnell Group's income is derived from the sale of Insurance Backed Guarantees to Competent Person Scheme members, the removal or relaxation of this requirement could significantly impact the Kinnell Group business model. Similarly, if any Competent Person scheme was to remove the Kinnell Group from its panel of approved IBG providers, profitability would be significantly impacted. The Kinnell Group uses horizon scanning, market networking, and maintenance of an open and proactive dialogue with the regulator to monitor this risk. This has not highlighted any issues which would heighten this risk in the COVID-19 pandemic environment.

#### Macroeconomic Risk

# · General Economic Downturn

The risk of further economic downturn presents significant threat to the Kinnell Group and could potentially affect profitability in several ways. As the Kinnell Group's biggest income stream is from the sale of Insurance Backed Guarantees on home improvement works, the impact of a recession could be fewer people having additional funds to spend on non-essential home improvements. Kinnell Group monitors the social and political landscape, as well as general market conditions to stay ahead of this risk.

An economic downturn may also have an impact on our investment returns, which is another key source of income. This risk is heightened due to the increased volatility and uncertainty that the COVID-19 pandemic is having on market conditions. This was and continues to be managed by GPI Ltd in a number of ways including weekly meetings with the appointed Investment Managers and bi-weekly Asset and Liability Committees to agree on the Investment Strategy to be followed. The risk to the Kinnell Group is also reduced due to the low risk assets in which GPI Ltd is investing in (Government and Corporate Bonds.)

#### Climate Change and Financial Risk

The Kinnell Group is aware that climate change and the associated impact is a key risk being faced by all sectors, even those in the financial services industry, where the possible impact needs to be considered when deciding on investment strategy, underwriting and reserving and more general market risks. In line with the PRA's Supervisory Statement SS3/19 (and the corresponding policy statement PS11/19), the Kinnell Group has allocated an additional 'other overall responsibility' to the firms SMF1, making him responsible for managing the financial risk framework associated with climate change, and will take cognisance of balance sheet sensitivities to climate related risks when making strategic decisions going forward.

## Regulatory Risk

As the Kinnell Group operates in a highly regulated environment, we are cognisant of the exposure to potential regulatory action that may be punitive for the business, financially or reputational. This risk is mitigated through strong corporate governance and internal control frameworks that monitor our adherence to regulatory obligations and in particular to our treatment of customers. This is also validated with the maintenance of an open and proactive dialogue with the regulator.

## Regulatory Risk - Brexit

GPI Ltd does not currently underwrite business in any of the remaining EU27 bloc, however, there is a number of small run-off books in the Republic of Ireland, France, Belgium and the Netherlands. Therefore, in accordance with advice procured in each of those jurisdictions, GPI Ltd shall avail itself of the run-off regimes in those countries to enable it to service claims arising on the relevant policies.

#### Claims Risk

For GPI, claims incidences have been largely predictable but generally show some overlap with market risk in that an economic downturn can, to a limited extent, result in higher contractor failure rates which would therefore bring more installations into eligibility for claim should any installation prove to be defective. It is comforting that the significant economic crisis experienced during 2008/9 did not result in an exponential rise in claims - certainly we can identify higher contractor failure rates and higher claims but at a modest level. As with previous risks, the impact that COVID-19 is having/is likely to have on claims moving forward will be closely monitored.

The largest cost to the business is claims cost and therefore the impact of these either trending adversely or incurring a significant single claim are a risk to the business. Reserves have been established assuming current levels of claims remediation costs with an implicit assumption that the net impact of inflation stress tests proves immaterial. Claims budgets and estimates are included in the finance annual budget process, however given the nature of GPI's policies, and the two trigger feature whereby both a member contractor has to cease to trade and defective works occur, claims trends can be impacted by a large of external influences such as weather and the economy causing greater insolvency levels of contractors. Large variances to budget can prevent other business objectives from being achieved.

Lastly, we can be exposed to a spike in high value claims, in particular in structural warranties that can have significantly higher contract values. This risk is mitigated on a go-forward basis through reducing underwriting risk appetite to a cap of £250k in any one loss event, but older policies do exist with higher exposures. While any single large loss is possible in any year, the likelihood of an amalgamation of large losses is extremely remote. Looking forwards, we anticipate greater use of reinsurance to further mitigate larger one-off exposures.

#### Reserve Risk

The overall provision for unexpired risks is deemed sufficient when it exceeds 125% of the best estimate of premium provision calculated by the independent actuaries. Presently GPI holds sufficiency well in excess of this ratio and therefore has minimal exposure. This is monitored on an ongoing basis.

With the long tail nature of its business GPI may be exposed to claims arising in a pattern different to that assumed in the technical provisions. This risk is mitigated by:

- ✓ Setting a clear reserving policy for our business based on what is now a significant history of claims i.e. over the last 15 years;
- ✓ Setting reserves on a prudent basis including an element of margin for uncertainty.

GPI actively reviews premium and claims reserve provisions, and stressed factors, in both a current and post COVID-19 environment, with appropriate input by key stakeholders and appropriate challenge by the GMB. Examples of consideration include consolidation of losses, further adverse conditions related to the COVID pandemic, general economic downturn, and contractor failure rates. The underwriting and claims environment continue to be monitored closely ensuring material movements are reflected, and assumptions adjusted as and when necessary.

## Capital Adequacy

At year end, KH SII Group holds a 126% solvency coverage (2019: 130%) and GPI holds a 138% solvency coverage (2019: 168%), which is within the prescribed appetite of minimum 110%.

As communicated to the PRA on the 11<sup>th</sup> November 2020, in order to align GPI and KH SII Group solvency coverage ratios and to reduce intercompany loans, the GMB approved a series of intercompany dividends and transactions across group companies. These intercompany transactions included GPI Ltd paying an interim dividend of £1.8m to its holding company Kinnell Holdings Limited (KHL), KHL making a repayment of £1.7m of its intercompany loan with Warranty Services Limited (WSL) and GPI receiving an interim dividend from its subsidiary WSL of £1.05m, which when combined have reduced the solvency by £0.75m and the solvency coverage ratio by 11%. No dividends have been distributed outside of the Group. The solvency coverage ratio remains at a satisfactory level to meet strategic business needs and is in excess of the current GMB approved risk appetite.

Any fluctuations to these ratios are monitored monthly by the Executive Committee, and bimonthly by the GMB via Key Risk Indicators.

KH SII Group is exposed to a number of factors that affect its capital adequacy. The collection of all of these factors have the ability to detrimentally effect profit and subsequently reduce the amount of own funds available for capital resources.

## Reinsurance Exposure

Any new reinsurance will require GMB approval and any reinsurance placed must be with an 'A-' rated reinsurer (rating assessed through the use of rating agencies Standard & Poors and AM Best; the higher of each will be applied). GPI currently has exposure to counterparty risk through its ADC/LPT reinsurance agreement although this is limited to only the ADC proportion as the LPT element is made on a funds withheld basis.

In 2020, GPI entered into a new reinsurance contract which resulted in an outward reinsurance premium of £118,775. This premium is to be paid in instalments with the first of £59,378 being paid in December 2020 and a deferred balance has been recorded.

The KH SII Group has low appetite for reinsurance risk, however, as a risk mitigation tool, reinsurance continues to form a significant part of our risk universe. There is appropriate

recognition of capital and solvency dependencies on our reinsurance provisions, with ongoing review as the business evolves. With the ever-changing socio-political landscape, and in light of the current pandemic and long-term fallout effects, reinsurance provisions are being scrutinized regularly to ensure cover remains adequate to continue in our current solvency and capital position. This includes stress testing the assumptions related to reinsurance recoveries, however given current arrangements, the scale of these factors is limited.

## Operational Resilience

The Kinnell Group's ability to protect and sustain its critical processes in times of operational stress, pressure and disruption is a key risk that the business is aware of, and is continually working to identify these pressures and enhance the controls and processes in place to limit the operational impact felt should a situation arise. The Kinnell Group recognises that this risk is wider than just IT and cyber risks, and has carried out projects in identifying Kinnell Group's critical processes, people and infrastructure, in order that it can plan a response should a risk event take place, and restore the critical functions of the business in as short a time frame as possible, meaning minimal disruption to business operations and Kinnell Group's customers.

Due to the COVID-19 pandemic, Kinnell Group has moved to a remote working business model for all staff. An exercise has been undertaken in the business which evidences that the control environment is being maintained in COVID-19 circumstances and has been adapted as necessary given remote working and the unusual business circumstances the UK is facing.

#### Cyber Risk

As a financial services group, the Kinnell Group is vulnerable to becoming a target of data breaches, due to the volume and sensitive nature of the data they hold. In the near future, cyberattacks are going to become more sophisticated as technology develops, and the rise of artificial intelligence can aid attackers. The Kinnell Group has a tolerance for risk, allowing it to achieve its business goals and objectives in a manner that is compliant with UK data protection laws and regulations. The Kinnell Group has a low-risk appetite for the loss of its business and customer data and physical information assets. To ensure compliance the Kinnell Group has a robust Risk Management Framework in place, mandatory Cyber Risk training for employees and additionally carries out annual independent IT security audits.

Due to the COVID-19 pandemic, Kinnell Group has moved to a remote working business model for all staff, this heightens the risk of malware infection. This is being monitored by the Head of IT and reported into the Group Management Board (GMB) on a regular basis to ensure we are not exposed to an unacceptable level of risk which may have a financial impact. The Head of IT is also in the process of obtaining a Cyber Essentials Plus Certification for GPI which is externally audited and assessed and helps us to guard against the most common cyber threats and demonstrate our commitment to cyber security. Advances will be monitored to ensure our systems remain as robust as possible to prevent any possible attack.

Cyber resilience was included within the scope of the July 2020 internal audit review, and upon receipt of the final report, GPI will look to implement any recommendations and suggestions for improvement to further enhance our cyber security.

## Subsidiary Impact Risk

The Kinnell Group is cognisant of the potential of Kinnell Group subsidiaries failing and the consequential impact this could have on GPI and on the Kinnell Group as a whole. The failure of a subsidiary due to economic downturn or legislative/market shift would have a detrimental impact to solvency at both Group and Solo levels. WSL also provides a number of services to GPI such as

claims handling, operational support and IT support, and therefore the failing of this particular subsidiary could have a significant operational and financial impact on GPI and the Kinnell Group.

#### People Risk

## Key Personnel Dependency/Succession Planning

In accordance with the requirements of the SM&CR, a handover policy was first adopted in September 2018. The policy requires that all individuals in the senior management layer and in the certification layer complete and update a handover document on a periodic basis. This document gives an account of the risks and issues they are presently dealing with; MI they are required to produce; regulatory correspondence they are involved in; committees they are participating in, etc. The purpose being to mitigate people risk by ensuring that, in the event of a handover of responsibilities (planned or unplanned, for example, due to incapacity) a successor would be positioned to perform their duties.

A succession planning policy was formalised in March 2019, which requires that succession risk assessments be performed on all individuals in the senior management layer and in the certification layer. The nominations committee uses this data to keep a succession plan up to date for the senior managers and to determine the skills, experience and training necessary to provide potential successors.

Given the small size of the Kinnell Group, this remains a top risk faced by the business, with the disorderly loss of any key personnel potentially having significant impact on the business.

#### Resource Constraints

Due to the size and nature of the Kinnell Group, current employees work to near capacity and therefore there is a risk that when ad hoc project work is undertaken, business as usual activities are adversely affected. There is a risk that where resources are stretched beyond capacity, the Kinnell Group could fail to meet its legislative and regulatory obligations.

People risk is heightened due to current employees working to near capacity and also a number of key person dependencies identified throughout the business, which may cause difficulties if individuals were to contract the COVID-19 virus. There is a risk that due to the change to the working environment staff do not/are unable to work to maximum efficiency, and a risk that general staff morale is impacted. This is being monitored through regular Executive Team meetings, and managers keeping in regular contact with their respective departments. Based on the experience of working in this environment for a year the Kinnell Group has proved to be resilient to these risks.

#### New Line of Business / Execution Risk

GPI actively looks to extend its current offering to its customers, and expand into different markets to enhance profitability, and in 2020 was presented with the opportunity to enter into a new agreement with a broker, and underwrite a caravan insurance book of business. GPI is cognisant of the risks inherent in entering a new market and therefore takes actions and puts controls in place to mitigate against these risks. Before GPI contracts and agrees to underwrite any new book of business, such as the opportunity above, an extensive due diligence process will be undertaken and external advice will be sought where necessary, including work carried out by our external Actuaries, to ensure that GPI is satisfied that there is sufficient skilled resource within the existing staff base, sufficient capital within GPI and the Kinnell Group, and suitable reinsurance is obtained, if necessary, to underwrite the new line of business. Following the embedded system of Governance, GMB support and approval is required before any new business is accepted into GPI, and the full assessment of the risk carried out will be examined by the GMB before approval is granted.

## Group Risk

KH SII Group SCR is calculated on a standard formula basis (SF). In order for the SF to be considered for appropriateness, the risks that are in addition to the solo firms require to be considered at group level, with a subsequent assessment of whether the risk profile of the KH SII Group is materially different to that of the solo.

The SII insurance undertaking (GPI) dominates the KH SII Group significantly and is the predominant business at all levels of the Kinnell Group. The materiality of any further risks noted at Kinnell Group level are heavily diluted by the scale of the Insurance undertaking relative to other Kinnell Group entities. The consideration of appropriateness is not static, and is an on-going process developed to ensure assessments are kept live and maintained to reflect changes to the businesses and the overarching risk profile. Whilst it is noted that the materiality of additional KH SII Group risks is minor, it is recognised that there are other risks, not solo specific that bite only at KH SII Group level, and must be deliberated. The non-exhaustive lists that have been reviewed and their assessment to date are:

#### M&A Risks

The majority shareholder entered into a Sale and Purchase agreement on 22/10/2019 in respect of the shares in Kinnell Holdings Limited; which required certain conditions precedent to be met prior to completion including (as the Group includes regulated entities) the acquirer's submission of a change in control notification to the regulators; and the subsequent approval of that notification.

It is understood that the regulators gave their approval of the acquirer's notification on or around 14/04/2021; with the seller and acquirer working towards agreeing a completion date.

#### Transaction risks

All the risks involved in intra-Group transactions, which may not be transparent, may result in inappropriate transfers, especially between regulated and unregulated entities and may affect the soundness of regulated entities.

#### Review assessment:

There are no intercompany transfers of this nature that occur beyond the trading interaction that occurs between the solo firm and is captured in its SCR.

#### Moral hazard risks

When an entity of a Group engages in excessive risk-taking under the assumption that the Group as a whole, or another Group entity, will assist it in the event of problems occurring.

#### Review assessment:

Whilst all other Kinnell Group companies are operated under a high level of corporate governance that would not lend itself to this type of conduct, the materiality of other companies' size on the Kinnell Group is minor.

#### Double-gearing risk

The risk that funds will be committed several times, that is, for both the parent company and the subsidiaries.

#### Review assessment:

Parent company and the respective subsidiary Boards understand that no crossparty guarantees are appropriate in order to include unencumbered capital. As described earlier the SII insurance entity is the overall dominating entity and does not rely on parent capital to satisfy its capital requirement.

#### Contagion Risk:

The risk that financial problems, especially insolvency, of a member of the Kinnell Group will bring about deterioration in condition of other members.

## Review assessment:

The other members are not of a size to influence the main SII insurance entity.

# · Reputational risk:

Even in the case of strict legal separation, reputation and market-access of the financial group may be harmed by the financial distress of another.

#### Review assessment:

The Kinnell Group does not operate as a single unified brand, and in addition the stakeholders of the different group companies are all markedly different. Materiality of the other entities again becomes relevant here, as their significance to the overall SII insurance entity is vastly reduced.

## · Conflict of interest risk

## Review assessment:

The risk of potential conflicts is more or less always present. Research indicates that risk of conflicts of interest increases with the number of activities and products offered. The Kinnell Group offers predominately one product (IBGs), and we actively manage the conflict of interest declaration register across all Kinnell Group companies, and in accordance with the Insurance Distribution Directive (IDD) a Conflicts of Interest Policy was rolled out in 2018. The materiality of influence from other sources is vastly diluted by the dominance of the insurance entity on Kinnell Group activities.

# C.7 Any other information

No further information to be reported.

# D. Valuation for Solvency Purposes

# D.1 Assets

The table below sets out the valuation of each asset class for both KH SII Group and GPI. All valuations are based on the KH SII Group and GPI year-end valuation of 31st December 2020.

The valuation method for SII purposes for the different asset types are described below. Where the valuation is different to the UK GAAP financial statements the difference in method is provided. Further information on the valuation of assets for UK GAAP financial statements can be found within the Company's financial accounts.

# KH SII Group

Asset Type 2020	Assets per Solvency II	Variance	Assets per UK GAAP
2020	Solvency II		OK GAAP
Property UK	235,000	-	235,000
Investment Securities	13,996,899		13,996,899
Cash and Cash Equivalents	3,516,950	-	3,516,950
Investments in Subsidiary Undertakings	1,900,100		1,900,100
Subsidiary Receivables	558,486	200,000	758,486
Insurance and Intermediary Receivables	363,915	-	363,915
Deferred Tax	453,606		453,606
Reinsurance Receivable	52,500		52,500
Reinsurance Recoverable	137,657	(137,657)	-
Any other Assets not shown elsewhere	3,813,139	702,108	4,515,247
	25,028,252	764,451	25,792,703

# <u>GPI</u>

Asset Type	Assets per		Assets per	
2020	Solvency II	Variance	UK GAAP	
Property UK	235,000	-	235,000	
Investment Securities	13,996,899	-	13,996,899	
Cash and Cash Equivalents	3,464,423		3,464,423	
Investments in Subsidiary Undertakings	1,900,000	-	1,900,000	
Subsidiary Receivables	558,486	200,000	758,486	
Insurance and Intermediary Receivables	338,973		338,973	
Deferred Tax	453,583	-	453,583	
Reinsurance Receivable	52,500	-	52,500	
Reinsurance Recoverable	137,657	(137,657)	-	
Any other Assets not shown elsewhere	3,800,010	702,001	4,502,011	
	24,937,531	764,344	25,701,875	

## Property UK

Land and buildings are valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP. The property held at the balance sheet date was valued independently and reported on 14 December 2020 by DM Hall, Chartered Surveyors, it was prepared in accordance with RICS Valuation – Professional Standards in place at that time and was carried out in their capacity as External Valuers.

#### Investment securities

Our investments are valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP which represents fair value. The investments are valued at quoted prices in active markets for the same assets and this is carried out by external investment managers, LGT Vestra LLP.

As at 31st December 2020, the total value of our financial investments was £14.0m, analysed as follows:

	T.
Government Bonds	7,502,503
Corporate Bonds	6,494,396
	13,996,899

The investment portfolio is managed by LGT Vestra LLP. The investment mandate held by them is categorised as Low Risk and aims for capital protection alongside a modest yield. The benchmark return is 2.56% after fees.

#### Cash and cash equivalents

The KH SII Group holds £3,469,717 in cash deposits in addition to the £47,233 of cash held within the investment portfolio, which are valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP which represents fair value. The cash is held to meet any short-term liabilities and spread appropriately to limit counterparty and concentration risks.

# Investment in subsidiary undertakings, including participations

The KH SII Group holds investments in subsidiaries for strategic purposes.

# Subsidiary Receivables

The KH SII Group holds a loan due from its subsidiary. The Solvency II value of this is discounted using the EIOPA yield curve over the term of loan. There is not a material difference to the UK GAAP valuation.

## Insurance and intermediary Receivables

These balances relate to balances due from intermediaries relating to direct insurance operations. These are valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP.

## **Deferred Tax**

The KH SII Group holds a deferred tax asset in relation to overpayment of tax in prior years. The asset can only be utilised through application to future profits. Current financial projections of the company indicate that the deferred tax asset of £453,606 is expected to be utilised in the foreseeable future.

This is valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP.

#### Reinsurance receivables

Reinsurance receivables relate to the amount owed to us from our reinsurers arising from claims payments made. These are valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP.

#### Reinsurance recoverables

Reinsurance recoverables relate to the simulated risk transfer recoveries from the ADC/LPT Insurance contract. The average value of the ADC recoveries across 20,000 simulations using the Monte Carlo simulation method generates the best estimate value of the reinsurance contract for SII valuation purposes. The asset is not recognised under UK GAAP which creates the difference between the two valuation methods.

## Other assets

The remaining assets are valued on the same basis between Solvency II and the UK GAAP balance sheet apart from the large prepayment of reinsurance premium relating to the ADC/LPT reinsurance contract. Prepayments are not recognised for SII valuation purposes which creates the difference between the two valuation methods.

# D.2 Technical Provisions

# **Components of Technical Provisions**

Technical Provisions represent the current cost of insurance liabilities at the balance sheet date. They are calculated on a discounted cash flow basis and include the following high-level components to be calculated separately:

- Best estimate of claims provisions being claims expected to be incurred at the balance sheet
- Best estimate of premium provision being claims expected to be incurred after the balance sheet date on contracts incepted prior to that date
- Risk Margin representing the amount a third party would require in addition to the best estimate to assume liability, calculated on a cost of capital basis.

No significant simplifications of the calculation of Technical Provisions are used, and sources of uncertainty, magnitude and likelihood are explained under the different components.

Set out in the table below is a summary of the Solvency II and UK GAAP valuations of technical provisions split between best estimate and risk margin. The reconciling items between UK GAAP and Solvency II are included in the table on page 50.

#### KH SII Group and GPI

31 December 2020	Liabilities per Solvency II	Liabilities per UK GAAP
Technical Provisions	11,791,162	19,994,643
Risk Margin	1,671,239	-
	13,462,401	19,994,643

The only material line of business that GPI writes is Miscellaneous Financial Loss and as such the table above covers this class in its entirety.

The reconciling items between UK GAAP and Solvency II are as follows:

	31 December	31 December
	2020	2019
Liabilities per UK GAAP	19,994,643	19,672,236
Modelled premium data difference	128,595	120,479
Inflation of unearned premiums	1,581,087	1,633,364
Discounting of unearned premiums	(189,741)	(653,514)
Application of Loss Ratios	(11,439,170)	(11,683,542)
Management Expenses	691,464	635,720
Investment Expenses	570,778	743,160
Events Not In Data loading	453,506	418,716
Risk Margin	1,671,239	1,717,431
Liabilities per Solvency II	13,462,401	12,604,050

#### Gross claims cash flows and reinsurance recoveries

Our best estimate calculations have been completed on a deterministic basis as per the Directive.

The combined ADC/LPT reinsurance contract transfers the risk of the insurance contracts it covers, and the benefit of the contract is recognised through the premium reserve component of the non-life underwriting module of the SCR. It does not affect the Technical Provisions.

#### Claims reserve

The current claims provisions have been developed over time to separate best and prudent elements. The claims provisions on a UK GAAP basis have been used as a starting point for the expected nominal value of the Solvency II future cash flow. We have excluded elements within our UK GAAP provisions which we consider to represent prudence. We have also only included expenses which relate to the cost of handling existing business.

Projected cash flows are estimated by applying payment patterns to the estimate of gross claims and recoveries. These payment patterns have been calculated based on historic trends for each Solvency II line. However, given the relative short-term nature of the payment cycle of outstanding claims, the impact of discounting on our technical provisions is limited. In addition, the short tail nature of the actual claims cost results in low levels of uncertainty. This also applies to the magnitude and likelihood of this Technical provision component not being accurate, as the period open to variable change is short.

#### Premium reserve

Premium reserve replaces unearned premium reserve (UPR). Premium reserves are split between future claims element and future expense element. To determine the nominal amount of future claims we take the amount of the UPR for each cohort of business within the UK GAAP accounts and multiply it by the planned loss ratio for the current year. We have included in the amount for expenses which represent our estimate of the cost of handling the remaining element of this business. Sources of uncertainty within this calculation are driven from use of historic trending. Assumptions are used

that the past experience will be replicated in the future. However, uncertainty is created if events of the past do not then occur in the future, and conversely, events not in past data, manifest in the future. This is countered by an additional calculation to recognise this. Events Not In Data ('ENID') is used to reduce uncertainty driven by using past data. In addition to the ENID calculation, loss ratios are recalibrated every year, to ensure the most appropriate relevant data is used. The loss ratio data becomes more stable, as more years of data is added to the experience analysis. The recalibration every year reduces the magnitude of any uncertainty as well as the likelihood.

# Discounting

Claims, premium and expense cash flows have been discounted using the EIOPA yield curve.

# Risk Margin

To calculate the risk margin, we have estimated the SCR using the Standard Formula. We have then projected future SCRs using run off patterns for different elements of the SCR. We have discounted and summed the projected SCR's and multiplied this by the cost of capital.

As a key input of the risk margin calculation is the SCR using the standard formula, the ADC/LPT reinsurance contract is relevant here. The reduction through the premium reserve component of the non-life underwriting module of the SCR generates a lower risk margin output.

## Data adjustments and recommendations

Overall, we consider that the Technical Provisions are prepared on a suitable basis, in line with the approach laid down in the legislation and sources of interpretation we have referred to. It is expected that our approach will continue to develop from evolution of industry practice including guidance by the Regulator and our ongoing internal reviews.

## D.3. Other liabilities

Set out in the table below are our other liabilities under Solvency II and UK GAAP. For Solvency II purposes, we have adopted the figures that appear in our UK GAAP financial statements for Other liabilities.

## KH SII Group

	Liabilities per Solvency II	Liabilities per UK GAAP
Creditors arising out of direct insurance operations	610,966	610,966
Other creditors including taxation and social welfare	1,112,060	1,112,060
Accruals and deferred income	536,985	536,985
Total	2,260,011	2,260,011

	Liabilities per Solvency II	Liabilities per UK GAAP
Creditors arising out of direct insurance operations	610,966	610,966
Other creditors including taxation and social welfare	256,655	256,655
Accruals and deferred income	464,241	464,241
Total	1,331,862	1,331,862

# D.4 Alternative methods for valuation

No alternative valuation methods are used by the KH SII Group, apart from the valuation of Investment in subsidiary undertakings, including participations, where the KH SII Group holds investments in subsidiaries for strategic purposes. The Solvency II value is lower than the UK GAAP carrying value as intangible assets held by the subsidiary are deducted from the Solvency II valuation.

# D.5 Any other information

No further information to be reported.

# E. Capital Management

## E.1 Own funds

KH SII Group is exclusively funded through retained earnings and maintains an efficient capital structure, consistent with the KH SII Group's risk profile and the regulatory requirements of its business. The KH SII Group does not hold any other capital such as subordinated debt, preference shares or borrowings.

The KH SII Group's objectives in managing its capital are:

- to match the profile of its assets and liabilities, taking account of the risks inherent in the business;
- · to maintain financial strength to support new business growth;
- · to satisfy the requirements of its policyholders and regulators;
- to retain financial flexibility by maintaining strong liquidity;
- to allocate capital efficiently to support growth; and
- to comply with quantitative requirements of Pillar 1 of the Solvency II Directive.

Capital Management is embedded within the Risk Management Framework as detailed in Section B3.

The Chief Financial Officer is responsible for the day to day monitoring of the KH SII Group and GPI's capital position and monthly updates are provided to the Executive Committee, Board Risk Committee and the GMB.

In addition, the ORSA, Medium Term Capital Management Plan (MTCMP) and detailed projections consider capital management over the planning period with no identified short comings. A range of stress and scenario testing has been undertaken and has not highlighted any deficiencies not already captured within the SCR(SF).

## **KH SII Group Own Funds**

At 31st December 2020, KH SII Group had total funds of £9.31m. These are split between Tier 1 and Tier 3.

The own funds supported the Group Solvency Capital Requirement of £7.38m resulting in a ratio of eligible funds to meet the SCR of 126% and a surplus of £1.93m.

Tier 1 are arising from retained profits arising from past underwriting and investment surpluses. They are available to fully absorb losses on a going-concern basis, as well as in the case of winding-up, meeting all criteria of Article 94 of Directive 2009/138/EC to be classified as Tier 1 own funds. All KH SII Group's Tier 1 funds are unrestricted.

KH SII Group Own Funds	31 December 2020	31 December 2019
Own Funds – Tier 1	8,852,235	8,663,685
Own Funds – Tier 3	453,606	348,692
Total	9,305,841	9,012,377

The marginal increase in Own Funds in the year relates to the utilisation of the deferred tax asset, the repayment of intercompany loan by KHL and a small increase in best estimates due to a deterioration in legacy closed schemes, whereas the core business claims have performed favourably to management expectations.

The following table reconciles the difference (reconciliation reserve) between the equity in the financial statements and the excess of the assets over liabilities as calculated for solvency purposes:

Reconc	iliation of KH SII Group	31 December	31 December
Basic C	wn Funds to Equity in UK GAAP Financial Statements	2020 (£m)	2019 (£m)
Total E	quity in UK GAAP Financial Statements	3.538	2.791
Deduct	items not recognised in Financial Statements		
1.	Risk Margin	(1.671)	(1.717)
2.	Difference between BEL and Technical Provisions	8.203	8.786
3.	Movement in valuation of subsidiary	-	-
4.	Difference between Tangible Assets	(0.001)	(0.001)
5.	Difference between Prepayments	(0.901)	(1.017)
6.	Introduction of Reinsurance Recoverable	0.138	0.170
Solven	cy II – Basic Own Funds	9.306	9.012

The differences in relation to the equity in the financial statements and the excess of the assets over liabilities as calculated for solvency purposes relates to the following six adjustments:

- The risk margin calculation is a SII calculation and is not recognised within the UK GAAP financial statements.
- 2. The difference between the Best Estimate of Liabilities and the UK GAAP financial statements relates to timing differences on revenue recognition. This difference is more pronounced in GPI's comparison as the timing differences can be spread up to 25 years. The straight-line earning pattern in the financial statements does not match to the ultimate expected liability of the Solvency II valuation.
- The Solvency II valuation of the Investment in subsidiary requires the deduction of any intangible assets held by the subsidiary from the UK GAAP financial Statement value.
- Tangible assets are not recognised in the Solvency II valuation.
- The Solvency II valuation of prepayments is to recognise cost at onset; however, UK GAAP financial reporting requires the cost to be incurred straight line over the term of the prepayment.
- The Solvency II valuation of Reinsurance recoverables is the simulated risk transfer recoveries and is not recognised within the UK GAAP financial statements.

None of the KH SII Group's own funds are subject to transitional arrangements and the KH SII Group has no ancillary own funds. No deductions are applied to own funds and there are no material restrictions affecting their availability. The Tier 3 own funds is based on deferred tax and is not transferable as the asset is tied to profits made by GPI.

There is potential volatility in the reconciliation reserve regarding point 2 in relation to the valuation of Best Estimate of Liabilities. This occurs in two areas.

The first is if there was movement in the discount rate applied to the Best Estimate calculation, this is countered by a time matched investment portfolio in government and corporate bonds, to serve the output of the expected liabilities. This asset liability method helps to protect against volatility in this area. Information on interest rate risk can be found on page 38.

The second area of volatility in this area is regarding the sensitivity of loss ratios used to calculate the Best Estimate of Liabilities. The long-term nature of the majority of policies increases the sensitivity of the calculation due to the large value of unearned premium reserve in relation to annual gross written premium. This is reflected in proportionally large volume of the Non-Life Underwriting risk of the SCR calculation, which is detailed in section E2.

### GPI

At the 31st December 2020 GPI had total own funds of £10.14m. These are split between Tier 1 and Tier 3.

The own funds supported the Solvency Capital Requirement of £7.37m resulting in a ratio of eligible funds to meet the SCR of 138% and a surplus of £2.77m. The Minimum Capital Requirement (MCR), a minimum level below which the amount of financial resources should not fall was £2.55m, resulting in a ratio of eligible funds to meet the MCR of 380%.

Tier 1 are arising from retained profits arising from past underwriting and investment surpluses. They are available to fully absorb losses on a going-concern basis, as well as in the case of winding-up, meeting all criteria of Article 94 of Directive 2009/138/EC to be classified as Tier 1 own funds. All GPI's Tier 1 funds are unrestricted.

Tier 3 funds are in relation to a deferred tax asset. This has arisen from overpayment of tax in prior years and can only be used against future profits. It is expected to be utilised in the foreseeable future.

Own Funds	31 December 2020	31 December 2019
Own Funds – Tier 1	9,689,685	11,332,765
Own Funds – Tier 3	453,583	348,669
Total	10,143,268	11,681,434

The marginal decrease in Own Funds in the year relates to the utilisation of the deferred tax asset and a small increase in best estimates due to a deterioration in legacy closed schemes, whereas the core business claims have performed favourably to management expectations.

The following table reconciles the differences (reconciliation reserve) between the equity in the financial statements and the excess of the assets over liabilities as calculated for solvency purposes:

Reconciliation of GPI	31 December	31 December
Basic Own Funds to Equity in UK GAAP Financial Statements	2020 (£m)	2019 (£m)
Total Equity in UK GAAP Financial Statements	4.375	5.460
Deduct items not recognised in Financial Statements		
7. Risk Margin	(1.671)	(1.717)
8. Difference between BEL and Technical Provisions	8.203	8.786
9. Movement in valuation of subsidiary	-	-
10. Difference between Tangible Assets	(0.001)	(0.001)
11. Difference between Prepayments	(0.901)	(1.017)
12. Introduction of Reinsurance Recoverable	0.138	0.170
Solvency II – Basic Own Funds	10.143	11.681

The differences in relation to the equity in the financial statements and the excess of the assets over liabilities as calculated for solvency purposes relates to the following six adjustments:

- The risk margin calculation is a SII calculation and is not recognised within the UK GAAP financial statements.
- 2. The difference between the Best Estimate of Liabilities and the UK GAAP financial statements relates to timing differences on revenue recognition. This difference is more pronounced in GPI's comparison as the timing differences can be spread up to 25 years. The straight-line earning pattern in the financial statements does not match to the ultimate expected liability of the Solvency II valuation.
- The Solvency II valuation of the Investment in subsidiary requires the deduction of any intangible assets held by the subsidiary from the UK GAAP financial Statement value.
- 4. Tangible assets are not recognised in the Solvency II valuation.
- The Solvency II valuation of prepayments is to recognise cost at onset; however, UK GAAP financial reporting requires the cost to be incurred straight line over the term of the prepayment.
- 6. The Solvency II valuation of Reinsurance recoverables is the simulated risk transfer recoveries and is not recognised within the UK GAAP financial statements.

None of GPI's own funds are subject to transitional arrangements and GPI has no ancillary own funds. No deductions are applied to own funds and there are no material restrictions affecting their availability. The Tier 3 own funds based on deferred tax is not transferable as the asset is tied to profits made by GPI.

There is potential volatility in the reconciliation reserve regarding point 2 in relation to the valuation of Best Estimate of Liabilities. This occurs in two areas.

The first is if there was movement in the discount rate applied to the Best Estimate calculation, this is countered by a time matched investment portfolio in government and corporate bonds, to serve the output of the expected liabilities. This asset liability method helps to protect against volatility in this area. Information on interest rate risk can be found on page 38.

The second area of volatility in this area is regarding the sensitivity of loss ratios used to calculate the Best Estimate of Liabilities. The long-term nature of the majority of policies increases the sensitivity of the calculation due to the large value of unearned premium reserve in relation to annual gross written premium. This is reflected in proportionally large volume of the Non-Life Underwriting risk of the SCR calculation, which is detailed in section E2.

# E.2 Solvency Capital Requirement and Minimum Capital Requirement

KH SII Group SCR is calculated on an accounting consolidation method. The KH SII Group applies the standard formula for the calculation of the Solvency Capital Requirement.

	31 December 2020	
	£m	£m
GPI SCR	7.372	6.937
Kinnell Holdings Ltd SCR	0.004	0.002
KH SII Group SCR	7.376	6.939

The diversification benefit increases by £4k at KH SII Group level.

#### KH SII Group

SCR – By Risk Category	31 December 2020 (£m)	31 December 2019 (£m)
Non-Life Underwriting risk	6,112,584	5,599,696
Market risk	1,858,854	1,942,097
Counterparty default risk	379,675	445,557
Diversification benefit	(1,328,437)	(1,379,533)
Basic Solvency Capital Requirement	7,022,686	6,612,827
Operational risk	353,735	326,599
Solvency Capital Requirement	7,376,421	6,939,426

The consolidated KH SII Group Solvency Capital Requirement is £7.38m.

No capital add-on is applied and undertaking specific parameters (USPs) are not used. The KH SII Group's SCR is calculated by applying the Standard Formula method without use of any simplifications.

The KH SII Group minimum capital requirement (MCR) is equivalent to the GPI MCR and is calculated as a linear function of a set or sub-set of the following variables: GPI's technical provisions, written premiums, capital at risk, deferred tax, and administrative expenses. The variables are measured net of reinsurance.

## GPI

GPI's SCR is calculated by applying the Standard Formula method without use of any undertaking specific parameters (USPs). The GMB and its external advisors have confirmed its appropriateness.

The calculation of the SCR under SF and the extensive interaction with external consultants to prepare and understand the drivers within the capital modelling process has highlighted two key drivers of the model kernel for GPI, being Non-Life Underwriting Risk and Market Risk.

A summary of the breakdown of the SCR at 31 December 2020 is shown below:

SCR – By Risk Category	31 December 2020 (£m)	31 December 2019 (£m)
Non-Life Underwriting risk	6,112,584	5,599,696
Market risk	1,858,854	1,942,097
Counterparty default risk	371,122	445,520
Diversification benefit	(1,324,626)	(1,377,336)
Basic Solvency Capital Requirement	7,017,934	6,609,977
Operational risk	353,735	326,599
Solvency Capital Requirement	7,371,669	6,936,576

The material impact of the ADC/LPT insurance contract can be seen on the Non-Life Underwriting risk module.

The minimum capital requirement (MCR) is calculated as a linear function of a set or sub-set of the following variables: GPI's technical provisions, written premiums, capital at risk, deferred tax, and administrative expenses. The variables are measured net of reinsurance.

The overall MCR calculation outputs for current and prior years are shown below.

Overall MCR Calculation	31 December 2020 (£m)	31 December 2019 (£m)
Linear MCR	2,551,819	2,362,716
SCR	7,371,669	6,936,576
MCR Cap	3,317,251	3,121,459
MCR Floor	1,842,917	1,734,144
Combined MCR	2,551,819	2,362,716
Absolute floor of the MCR	2,255,200	2,153,325
Minimal Capital Requirement	2,551,819	2,362,716

The reduction in the SCR relating to the application of the ADC/LPT reinsurance contract affecting the Non-Life underwriting risk module and investment portfolio rebalance affecting Market risk, in turn drives a reduction in the MCR, as its output is driven as a percentage of the SCR.

The SCR at 31 December 2020 is calculated to be £7,371,669.

# E.3 Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement

KH SII Group, nor GPI has not opted to use the duration-based equity risk sub-module, of the Solvency II regulations.

# E.4 Differences between the standard formula and any internal model used

KH SII Group, nor GPI does not use nor has any short-term intention of using an internal model therefore no differences exist.

# E.5 Non-compliance with the Minimum Capital Requirement and noncompliance with the Solvency Capital Requirement

During the full reporting period KH SII Group and GPI were compliant with its MCR and SCR.

# E.6 Any other information

We have set out to fully comply with the Standard Formula calculation of MCR and SCR and are not aware of any non-compliance. There is a risk within areas of interpretation as to the methodologies and procedures in arriving at these outputs. The GMB utilises the expertise of its internal and external advisors to ensure that industry benchmarking, shared knowledge, procedures, and learnings help to mitigate this. To date we have not identified any area where these uncertainties are likely to lead to a material misstatement of our capital requirements.

# Appendix i: Directors' statement in respect of the SFCR

We acknowledge our responsibility for preparing the SFCR in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

- a) throughout the financial year in question, the insurer has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable to the insurer; and
- b) it is reasonable to believe that the insurer has continued so to comply subsequently and will continue so to comply in future.

On behalf of the Board

CARITCHIE
CARITCHIE (Apr 29, 3021 19:33 GMT+1)

Carol Ritchie Interim CFO

Date: 29th April 2021

# Appendix ii: External independent auditor's opinion

Report of the external independent auditors to the Directors of Kinnell Holdings Limited ('the Company')

Report on the Audit of the relevant elements of the Solvency and Financial Condition Report

## Opinion

We have audited the following documents prepared by the Company as at 31st December 2020:

- The 'Valuation for solvency purposes' and 'Capital Management' sections of the Group Solvency and Financial Condition Report of the Company as at 31<sup>st</sup> December 2020, ('the Narrative Disclosures subject to audit'); and
- Group templates S.02.01.02, S.23.01.22, and S.32.01.22 ('the Templates subject to audit').

The Narrative Disclosures subject to audit and the Templates subject to audit are collectively referred to as the 'relevant elements of the Solvency and Financial Condition Report'.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the **Other Information** which comprises:

- The 'Summary', 'Business and performance', 'System of governance' and 'Risk profile' elements of the Group Solvency and Financial Condition Report;
- Group templates S.05.01.02 and S.05.02.01;
- The written acknowledgement by management of their responsibilities, including for the
  preparation of the Group Solvency and Financial Condition Report ('the Responsibility
  Statement').

In our opinion, the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report of the Company as at 31<sup>st</sup> December 2020 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based, as modified by relevant supervisory modifications.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) including ISA (UK) 800 and ISA (UK) 805, and applicable law. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the Group Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

Our evaluation of the Directors' assessment of the Company's ability to continue to adopt the going concern basis of accounting included:

Performing corroborative analysis of cash flow forecasts provided by management and considering contrary outcomes. This included challenge of management's base case and severe but plausible downside scenarios;

Reviewing minutes of those charged with governance and relevant committees for references that would indicate any financial difficulties or concerns;

Performing audit procedures regarding subsequent events to identify those that either mitigate or otherwise affect the entity's ability to continue as a going concern;

Obtaining and reviewing correspondence with the FCA and PRA;

Inquiring of the entity's legal counsel regarding the existence of litigation and claims and the reasonableness of management's assessments of their outcome and the estimate of their financial implications; and

Reviewing the Directors' assessment of the impact of the potential acquisition in relation to both business strategy and financing arrangements, including review of related correspondence and meeting with the potential acquirer.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from the date on which the Group Solvency and Financial Condition Report is authorised for issue.

In auditing the Group Solvency and Financial Condition Report, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the Group Solvency and Financial Condition Report is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the Company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

# **Emphasis of Matter - Basis of Accounting**

We draw attention to the 'Valuation for solvency purposes' and 'Capital Management' of the Group Solvency and Financial Condition Report, which describe the basis of accounting. The Group Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. The Group Solvency and Financial Condition Report is required to be published, and intended users include but are not limited to the Prudential Regulation Authority. As a result, the Group Solvency and Financial Condition Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

## Other Information

The Directors are responsible for the Other Information.

Our opinion on the relevant elements of the Group Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Group Solvency and Financial Condition Report, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Group Solvency and Financial Condition Report, or our

knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Group Solvency and Financial Condition Report or a material misstatement of the Other Information. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Directors for the Group Solvency and Financial Condition Report

The Directors are responsible for the preparation of the Group Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations which have been modified by the modification made by the PRA under section 138A of FSMA, the PRA Rules and Solvency II regulations on which they are based below:

Modification to exclude 6 companies from group supervision.

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Group Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

The Directors have elected to comply with the External Audit Part of the PRA Rulebook for Solvency II firms as if it applied to the Company, notwithstanding that the Company is a small firm for external audit purposes (as defined in the PRA Rulebook).

# Auditors' Responsibilities for the Audit of the relevant elements of the Group Solvency and Financial Condition Report

It is our responsibility to form an independent opinion as to whether the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report is prepared, in all material respects, in accordance with financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Group Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Group Solvency and Financial Condition Report.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the Company/industry, we identified that the principal risks of non-compliance with laws and regulations related to the consideration of Financial Conduct Authority's and Prudential Regulation Authority's regulations, and we considered the extent to which non-compliance might have a material effect on the Group Solvency and Financial Condition Report. We also considered those laws and regulations that have a direct impact on the Group Solvency and Financial Condition Report such as compliance with Companies Act 2006 and FRS102 which would impact the underlying financial statement numbers which form the basis of the Group Solvency and Financial Condition Report ahead of specific adjustments made for Solvency II purposes. We evaluated

management's incentives and opportunities for fraudulent manipulation of the Group Solvency and Financial Condition Report (including the risk of override of controls), and determined that the principal risks were related to classification and valuation of key judgemental items within the attached QRTs. Audit procedures performed included:

- Discussions with management, including consideration of known or suspected instances of non-compliance with laws and regulation and fraud; and
- Challenging adjustments, assumptions and judgements made by management in their completion of the QRTs, specifically where the valuation of a line item is different to the valuation within the financial statements.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the Group Solvency and Financial Condition Report. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

## Use of this report

This report, including the opinion, has been prepared for the Board of Directors of the Company in accordance with our letter of engagement dated 22<sup>nd</sup> February 2021 and External Audit rule 2.1 of the Solvency II firms Sector of the PRA Rulebook as if it applied to the Company, and for no other purpose. We do not, in providing this report, accept or assume responsibility for any other purpose or to any other party save where expressly agreed by our prior consent in writing.

#### Report on Other Matters

The Directors have requested that we consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of the Company's statutory financial statements as if the Company was subject to the External Audit Part of the PRA Rulebook for Solvency II firms. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

PricewaterhouseCoopers LLP

Pore waterbury Ceyes CCP

Chartered Accountants

141 Bothwell Street

Glasgow

29th April 2021

Appendix iii: C	luantitative Re	porting Temp	olates
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# GUARANTEE PROTECTION INSURANCE LIMITED

Solvency and Financial Condition Report

**Disclosures** 

31 December

2020

(Monetary amounts in GBP thousands)

## General information

Participating undertaking name
Group identification code
Type of code of group
Country of the group supervisor
Language of reporting
Reporting reference date
Currency used for reporting
Accounting standards
Method of Calculation of the group SCR
Method of group solvency calculation
Matching adjustment
Volatility adjustment
Transitional measure on the risk-free interest rate
Transitional measure on technical provisions

CHARANTEE PROTECTION INCURANCE LIMITER
GUARANTEE PROTECTION INSURANCE LIMITED
213800X5UHKV2UWAE715
LEI
GB
en
31 December 2020
GBP
Local GAAP
Standard formula
Method 1 is used exclusively
No use of matching adjustment
No use of volatility adjustment
No use of transitional measure on the risk-free interest rate
No use of transitional measure on technical provisions

# List of reported templates

S.02.01.02 - Balance sheet

S.05.01.02 - Premiums, claims and expenses by line of business

S.05.02.01 - Premiums, claims and expenses by country

S.23.01.22 - Own Funds

S.25.01.22 - Solvency Capital Requirement - for groups on Standard Formula

S.32.01.22 - Undertakings in the scope of the group

# 5.02.01.02

# **Balance sheet**

		value
	Assets	C0010
R0030	Intangible assets	
R0040	Deferred tax assets	454
R0050	Pension benefit surplus	
R0060	Property, plant & equipment held for own use	0
R0070	Investments (other than assets held for index-linked and unit-linked contracts)	19,945
R0080	Property (other than for own use)	235
R0090	Holdings in related undertakings, including participations	1,900
R0100	Equities	0
R0110	Equities - listed	
R0120	Equities - unlisted	
R0130	Bonds	13,997
R0140	Government Bonds	7,503
R0150	Corporate Bonds	6,494
R0160	Structured notes	0
R0170	Collateralised securities	0
R0180	Collective Investments Undertakings	3,600
R0190	Derivatives	
R0200	Deposits other than cash equivalents	213
R0210	Other investments	0
R0220	Assets held for index-linked and unit-linked contracts	
R0230	Loans and mortgages	558
R0240	Loans on policies	0
R0250	Loans and mortgages to individuals	
R0260	Other loans and mortgages	558
R0270	Reinsurance recoverables from:	138
R0280	Non-life and health similar to non-life	138
R0290	Non-life excluding health	138
R0300	Health similar to non-life	
R0310	Life and health similar to life, excluding index-linked and unit-linked	0
R0320	Health similar to life	
R0330	Life excluding health and index-linked and unit-linked	
R0340	Life index-linked and unit-linked	
R0350	Deposits to cedants	0
R0360	Insurance and intermediaries receivables	
R0370	Reinsurance receivables	53
R0380	Receivables (trade, not insurance)	364
R0390	Own shares (held directly)	
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in	0
R0410	Cash and cash equivalents	3,517
R0420	Any other assets, not elsewhere shown	
R0500	Total assets	25,028

Solvency II

# 5.02.01.02

# **Balance sheet**

		value
	Liabilities	C0010
R0510	Technical provisions - non-life	13,462
R0520	Technical provisions - non-life (excluding health)	13,462
R0530	TP calculated as a whole	,
R0540	Best Estimate	11,791
R0550	Risk margin	1,671
R0560	Technical provisions - health (similar to non-life)	0
R0570	TP calculated as a whole	
R0580	Best Estimate	
R0590	Risk margin	
R0600	Technical provisions - life (excluding index-linked and unit-linked)	0
R0610	Technical provisions - health (similar to life)	0
R0620	TP calculated as a whole	
R0630	Best Estimate	
R0640	Risk margin	
R0650	Technical provisions - life (excluding health and index-linked and unit-linked)	0
R0660	TP calculated as a whole	
R0670	Best Estimate	
R0680	Risk margin	
R0690	Technical provisions - index-linked and unit-linked	0
R0700	TP calculated as a whole	
R0710	Best Estimate	
R0720	Risk margin	
R0740	Contingent liabilities	
R0750	Provisions other than technical provisions	
R0760	Pension benefit obligations	
R0770	Deposits from reinsurers	
R0780	Deferred tax liabilities	
R0790	Derivatives	
R0800	Debts owed to credit institutions	
R0810	Financial liabilities other than debts owed to credit institutions	
R0820	Insurance & intermediaries payables	611
R0830	Reinsurance payables	
R0840	Payables (trade, not insurance)	1,649
R0850	Subordinated liabilities	0
R0860	Subordinated liabilities not in BOF	
R0870	Subordinated liabilities in BOF	0
R0880	Any other liabilities, not elsewhere shown	
R0900	Total liabilities	15,722
R1000	Excess of assets over liabilities	9,306

Solvency II

# S.05.01.02

# Premiums, claims and expenses by line of business

# Non-life

		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)									Line of business for: accepted non-proportional reinsurance							
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Misc. financial loss	Health	Casualty	Marine, aviation and transport	Property	Total
	'	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0200
	Premiums written																	
	Gross - Direct Business												3,341					3,341
	Gross - Proportional reinsurance accepted																	0
	Gross - Non-proportional reinsurance accepted																	0
	Reinsurers' share																	0
R0200													3,341					3,341
	Premiums earned																	
	Gross - Direct Business												3,773					3,773
	Gross - Proportional reinsurance accepted																	0
	Gross - Non-proportional reinsurance accepted																	0
	Reinsurers' share																	0
R0300													3,773					3,773
	Claims incurred																	
	Gross - Direct Business												2,075					2,075
	Gross - Proportional reinsurance accepted																	0
	Gross - Non-proportional reinsurance accepted																	0
	Reinsurers' share												-75					-75
R0400													2,149					2,149
	Changes in other technical provisions						1											
	Gross - Direct Business												-433					-433
	Gross - Proportional reinsurance accepted																	0
	Gross - Non-proportional reinsurance accepted																	0
	Reinsurers' share																	0
R0500	Net												-433					-433
R0550	Expenses incurred												1,855					1,855
R1200	Other expenses															,		
R1300	Total expenses																	1,855

S.05.02.01

# Premiums, claims and expenses by country

# Non-life

		C0010	C0020	C0030	C0040	C0050	C0060	C0070
		Home Country	Top 5 countries (	by amount of gross pr non-life obligations	emiums written) -	Top 5 countries (by amount of gross premiums written) - non-life obligations		Total Top 5 and home country
R0010								nome country
		C0080	C0090	C0100	C0110	C0120	C0130	C0140
	Premiums written	C0000	C0070	00100	COTTO	C0120	C0130	C0140
R0110		3,328						3,328
R0120								0
R0130								0
R0140								0
R0200	Net	3,328						3,328
	Premiums earned							
R0210	Gross - Direct Business	3,910						3,910
R0220	Gross - Proportional reinsurance accepted							0
R0230	Gross - Non-proportional reinsurance accepted							0
R0240	Reinsurers' share							0
R0300	Net	3,910						3,910
	Claims incurred							
R0310	Gross - Direct Business	2,768						2,768
R0320	Gross - Proportional reinsurance accepted							0
R0330	Gross - Non-proportional reinsurance accepted							0
R0340	Reinsurers' share	-53						-53
R0400	Net	2,820						2,820
	Changes in other technical provisions							
R0410	Gross - Direct Business	-582						-582
R0420	Gross - Proportional reinsurance accepted							0
R0430								0
R0440	Reinsurers' share							0
R0500	Net	-582						-582
R0550	Expenses incurred	1,505						1,505
R1200	Other expenses							
R1300	Total expenses							1,505

# 5.23.01.22

# Own Funds

R0010 Ordinary share capital (gross of own shares)

# Basic own funds before deduction for participations in other financial sector

R0020	Non-available called but not paid in ordinary share capital at group level
R0030	Share premium account related to ordinary share capital
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings
R0050	Subordinated mutual member accounts
R0060	Non-available subordinated mutual member accounts at group level
R0070	Surplus funds
R0080	Non-available surplus funds at group level
R0090	Preference shares
R0100	Non-available preference shares at group level
R0110	Share premium account related to preference shares
R0120	Non-available share premium account related to preference shares at group level
R0130	Reconciliation reserve
R0140	Subordinated liabilities
R0150	Non-available subordinated liabilities at group level
R0160	An amount equal to the value of net deferred tax assets
R0170	The amount equal to the value of net deferred tax assets not available at the group level
R0180	Other items approved by supervisory authority as basic own funds not specified above
R0190	Non available own funds related to other own funds items approved by supervisory authority
R0200	Minority interests (if not reported as part of a specific own fund item)
R0210	Non-available minority interests at group level
R0220	Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds
R0230	Deductions for participations in other financial undertakings, including non-regulated undertakings carrying out financial activities
R0240	whereof deducted according to art 228 of the Directive 2009/138/EC
R0250	Deductions for participations where there is non-availability of information (Article 229)
R0260	Deduction for participations included by using D&A when a combination of methods is used
R0270	Total of non-available own fund items
R0280	Total deductions
R0290	Total basic own funds after deductions
	Ancillary own funds
R0300	Unpaid and uncalled ordinary share capital callable on demand
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand
R0320	Unpaid and uncalled preference shares callable on demand
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0380	Non available ancillary own funds at group level
R0390	Other ancillary own funds
R0400	Total ancillary own funds
	Own funds of other financial sectors
R0410	Credit Institutions, investment firms, financial institutions, alternative investment fund managers, UCITS management companies
R0420	
	Institutions for occupational retirement provision
R0430	

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
0	0		0	
0				
0	0		0	
0	0		0	
0		0	0	0
0				
0	0			
0	0			
0		0	0	0
0				
0		0	0	0
0				
8,852	8,852			
0		0	0	0
0				45.4
454				454
0	0	0	0	0
0	0	0	0	0
0				
0				
0				
0				
0				
0				
0				
0	0	0	0	0
0	0	0	0	0
9,306	8,852	0	0	454
'	'			
0				
0				
0				
0				
0				
0				
0				
0				
0				
0				
0			0	0
0				
0				
0				
0	0	0	0	0

# S.23.01.22

## Own Funds

# Basic own funds before deduction for participations in other financial sector

## Own funds when using the D&A, exclusively or in combination of method 1

- R0450 Own funds aggregated when using the D&A and combination of method
- R0460 Own funds aggregated when using the D&A and combination of method net of IGT
- R0520 Total available own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A)
- R0530 Total available own funds to meet the minimum consolidated group SCR
- R0560 Total eligible own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A )
- R0570 Total eligible own funds to meet the minimum consolidated group SCR (group)
- R0610 Minimum consolidated Group SCR
- R0650 Ratio of Eligible own funds to Minimum Consolidated Group SCR
- R0660 Total eligible own funds to meet the group SCR (including own funds from other financial sector and from the undertakings included via D&A )
- R0680 Group SCR
- R0690 Ratio of Eligible own funds to group SCR including other financial sectors and the undertakings included via D&A

# Reconcilliation reserve

- R0700 Excess of assets over liabilities
- R0710 Own shares (held directly and indirectly)
- R0720 Forseeable dividends, distributions and charges
- R0730 Other basic own fund items
- R0740 Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds
- R0750 Other non available own funds
- R0760 Reconciliation reserve

# Expected profits

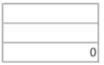
- R0770 Expected profits included in future premiums (EPIFP) Life business
- R0780 Expected profits included in future premiums (EPIFP) Non- life business
- R0790 Total Expected profits included in future premiums (EPIFP)

Total	Tier 1 unrestricted	restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
0				
0				
9,306	8,852	0	0	454
8,852	8,852	0	0	
0.304	0.053	0	0	4E.4

9,306	8,852	0	0	454
8,852	8,852	0	0	
7,376				
120.01%				
9,306	8,852	0	0	454
7,376				
126.16%				

# C0060

9,3	306
4	154
	0
8,8	352



# 5.25.01.22

# Solvency Capital Requirement - for groups on Standard Formula

		capital requirement	USP	Simplifications
		C0110	C0090	C0120
R0010	Market risk	1,859		
R0020	Counterparty default risk	380		
R0030	Life underwriting risk	0		
R0040	Health underwriting risk	0		
R0050	Non-life underwriting risk	6,113		
R0060	Diversification	-1,328		
			USP Key	
R0070	Intangible asset risk	0	OSF Rey	
R0100	Basic Solvency Capital Requirement	7,023	For life underwrit 1 - Increase in the benefits	
			9 - None	
	Calculation of Solvency Capital Requirement	C0100	For health underw	riting risk:
R0130	Operational risk	354	1 - Increase in the benefits	amount of annuity
R0140	Loss-absorbing capacity of technical provisions	0	2 - Standard deviat	ion for NSLT health
R0150	Loss-absorbing capacity of deferred taxes	0	premium risk 3 - Standard deviat	ion for NSLT health gross
R0160	Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	0	premium risk	_
R0200	Solvency Capital Requirement excluding capital add-on	7,376	4 - Adjustment faci reinsurance	tor for non-proportional
R0210	Capital add-ons already set	0		ion for NSLT health
R0220	Solvency capital requirement for undertakings under consolidated method	7,376	reserve risk 9 - None	
			For non-life under	writing risk:
	Other information on SCR		4 - Adjustment fact reinsurance	tor for non-proportional
R0400	Capital requirement for duration-based equity risk sub-module	0	6 - Standard deviat	ion for non-life
R0410	Total amount of Notional Solvency Capital Requirements for remaining part	0	premium risk 7 - Standard deviat	ion for non-life gross
R0420	Total amount of Notional Solvency Capital Requirements for ring fenced funds	0	premium risk	_
R0430	Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	0	8 - Standard deviat reserve risk	ion for non-life
R0440	Diversification effects due to RFF nSCR aggregation for article 304	0	9 - None	
R0470	Minimum consolidated group solvency capital requirement	7,376		
	Information on other entities			
R0500	Capital requirement for other financial sectors (Non-insurance capital requirements)	0		
R0510	Credit institutions, investment firms and financial institutions, alternative investment funds managers, UCITS management companies	0		
R0520	Institutions for occupational retirement provisions	0		
R0530	Capital requirement for non- regulated entities carrying out financial activities	0		
R0540	Capital requirement for non-controlled participation requirements	0		
R0550	Capital requirement for residual undertakings	0		
110000	suprem regardents for resident universalings			
	Overall SCR			
R0560	SCR for undertakings included via D&A	0		
R0570	Solvency capital requirement	7,376		

Gross solvency

S.32.01.22
Undertakings in the scope of the group

	Country	Identification code of the undertaking	Type of code of the ID of the undertaking	Legal Name of the undertaking	Type of undertaking Legal form (i		Category (mutual/non mutual)	Supervisory Authority
Row	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080
1	GB	213800X5UHKV2UWAE715	LEI	Guarantee Protection Insurance Limited	Non life insurance undertaking	Companies limited by shares	Non-mutual	Prudential Regulatory Authority
2	GB	213800X5UHKV2UWAE715GB001	Specific code	Kinnell Holdings Limited	Insurance holding company as defined in Article 212(1) (f) of Directive 2009/138/EC	Companies limited by shares	Non-mutual	Prudential Regulatory Authority
3	GB	213800X5UHKV2UWAE715GB999	Specific code	Millburn Insurance Company Ltd	Life insurance undertaking	Companies limited by shares	Non-mutual	Prudential Regulatory Authority
4	GB	213800X5UHKV2UWAE715GB000	Specific code	Warranty Services Limited	Other	Companies limited by shares	Non-mutual	Prudential Regulatory Authority
5	GB	213800X5UHKV2UWAE715GB001	Specific code	Kinnell Corporate Limited	Other	Companies limited by shares	Non-mutual	Prudential Regulatory Authority
6	GB	213800X5UHKV2UWAE715GB001	Specific code	Confederation Holdings Limited	Other	Companies limited by shares	Non-mutual	Prudential Regulatory Authority
7	GB	213800X5UHKV2UWAE715GB001	Specific code	Remedial Company Limited	Other	Companies limited by shares	Non-mutual	Prudential Regulatory Authority

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Undertakings in the scope of the group

				Criteria of influence				Inclusion in the s supervi		Group solvency calculation		
	Country	Identification code of the undertaking	Type of code of the ID of the undertaking	% capital share	% used for the establishment of consolidated accounts	% voting rights	Other criteria	Level of influence	Proportional share used for group solvency calculation	YES/NO	Date of decision if art. 214 is applied	Method used and under method 1, treatment of the undertaking
Row	C0010	C0020	C0030	C0180	C0190	C0200	C0210	C0220	C0230	C0240	C0250	C0260
1	GB	213800X5UHKV2UWAE715	LEI	100.00%	100.00%	100.00%		Dominant		Included in the scope		Method 1: Full consolidation
2	GB	213800X5UHKV2UWAE715GB001	Specific code							Included in the scope		Method 1: Full consolidation
3	GB	213800X5UHKV2UWAE715GB999	Specific code	100.00%	100.00%	100.00%		Significant		Not included in the scope (art. 214 b)	2015-12-15	No inclusion in the scope of group supervision as defined in Art. 214 Directive 2009/138/EC
4	GB	213800X5UHKV2UWAE715GB000	Specific code	100.00%	100.00%	100.00%		Significant		Not included in the scope (art. 214 b)	2015-12-15	No inclusion in the scope of group supervision as defined in Art. 214 Directive 2009/138/EC
5	GB	213800X5UHKV2UWAE715GB001	Specific code	100.00%	100.00%	100.00%		Significant		Not included in the scope (art. 214 b)	2015-12-15	No inclusion in the scope of group supervision as defined in Art. 214 Directive 2009/138/EC
6	GB	213800X5UHKV2UWAE715GB001	Specific code	100.00%	100.00%	100.00%		Significant		Not included in the scope (art. 214 b)	2015-12-15	No inclusion in the scope of group supervision as defined in  Art. 214 Directive 2009/138/EC
7	GB	213800X5UHKV2UWAE715GB001	Specific code	100.00%	100.00%	100.00%		Significant		Not included in the scope (art. 214 b)	2015-12-15	No inclusion in the scope of group supervision as defined in Art. 214 Directive 2009/138/EC